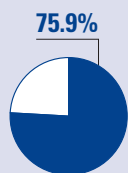


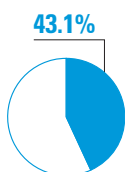
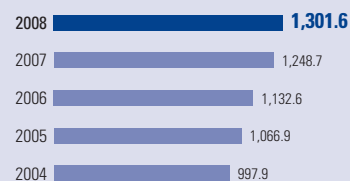
## Segment Revenues as a % of Operating Revenues

## Segment Revenues (¥ Billions)



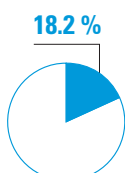
### Air Transportation

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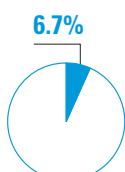
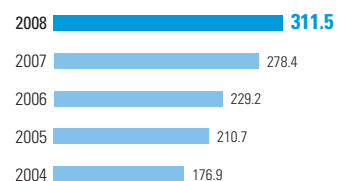
### Domestic Passenger Operations

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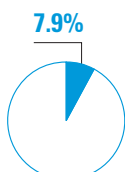
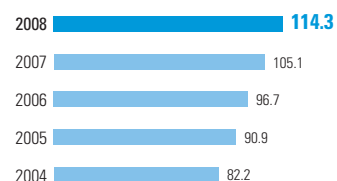
### International Passenger Operations

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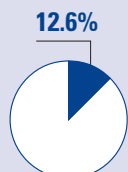
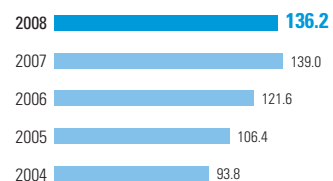
### Cargo and Mail Operations

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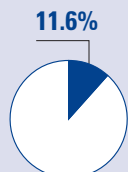
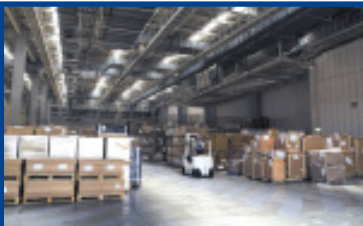
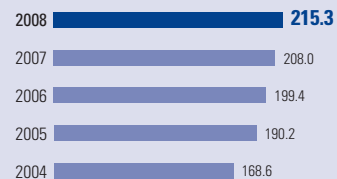
### Other Transportation Services

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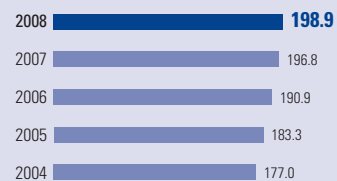
### Travel Services

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### Other Businesses

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Note: Elimination of the Hotel Operations Business Segment

ANA transferred the shares and assets of its 14 hotel-related subsidiaries outside the ANA Group in June 2007. Accordingly, the Hotel Operations segment has been eliminated as of the fiscal year ended March 2008.

| Business Activities   | Highlights  |
|---|---|
| <p>The ANA Group ranks 11th among the world's airlines in terms of revenue passengers. To provide high-quality air transportation services, ANA and 6 of its Group companies operate passenger and cargo flights. Other Group companies provide services to customers of the air transportation business or perform aircraft maintenance, airport handling services and related duties.</p>   | <ul style="list-style-type: none"> <li>▶ Air transportation revenues    ¥1,301.6 billion (+4.2%)</li> <li>▶ Operating income                    ¥77.9 billion (-2.2%)</li> <li>▶ ROA*                                    5.0% (-0.5 percentage points)</li> </ul> |
| <p>The ANA Group serves approximately 46 million passengers annually through 910 flights on 124 routes each day, and is a leader on domestic routes with a 48% share of Japan's domestic passenger services market. We incorporate the latest information technology to improve customer satisfaction with simpler, more convenient operations, from reservations to boarding and in-flight services.</p>   | <ul style="list-style-type: none"> <li>▶ Passenger revenues                ¥739.5 billion (+1.9%)</li> <li>▶ Passenger numbers                45.6 million (-2.0%)</li> <li>▶ Available seat-kilometers        62.7 billion (+0.4%)</li> </ul>                    |
| <p>The ANA Group serves approximately 4.8 million international passengers annually through 626 flights on 39 routes from Japan each week. As a core member of the Star Alliance, the world's largest airline alliance, the ANA Group provides high-quality, highly convenient air transportation services. We are enhancing our East Asia network, primarily in China, to expand revenues.</p>   | <ul style="list-style-type: none"> <li>▶ Passenger revenues                ¥311.5 billion (+11.9%)</li> <li>▶ Passenger numbers                4.8 million (+6.0%)</li> <li>▶ Available seat-kilometers        28.3 billion (+6.3%)</li> </ul>                    |
| <p>The ANA Group provides cargo services through 6 cargo freighters and belly space on passenger planes. We offer 10 domestic flights on 4 routes daily, and 104 international flights on 18 routes weekly. We are raising the number of cargo freighters and enhancing our cargo network with an emphasis on East Asia to increase revenues.</p>   | <ul style="list-style-type: none"> <li>▶ Cargo and mail revenues        ¥114.3 billion (+8.7%)</li> <li>▶ Cargo volume                        795 thousand tons (+8.1%)</li> <li>▶ Mail volume                          104 thousand tons (-2.2%)</li> </ul>      |
| <p>International Transport Utility Co., Ltd, ANA Aircraft Maintenance Co., Ltd., ANA Telemart Co., Ltd. and other Group companies provide ground support, aircraft maintenance, reservation confirmation and other services at airports as required by air transportation services. These services are also provided to airlines outside the ANA Group.</p>   | <ul style="list-style-type: none"> <li>▶ Other transportation services revenues<br/>¥136.2 billion (-2.1%)</li> </ul>   |
| <p>Centered on ANA Sales Co., Ltd., operations in this business encompass sales of tickets for ANA flights and planning and sales of branded travel packages using ANA flights, such as <i>ANA Sky Holiday</i> and <i>ANA Hallo Tours</i>. Overseas, the ANA Group provides local services to customers who purchased travel packages in Japan. Inbound and outbound air tickets and travel products are also sold abroad.</p>  | <ul style="list-style-type: none"> <li>▶ Travel services revenues        ¥215.3 billion (+3.5%)</li> <li>▶ Operating income                    ¥1.0 billion (-44.1%)</li> <li>▶ ROA*                                    2.1% (-1.7 percentage points)</li> </ul>  |
| <p>These air transportation-related services encompass information systems, product sales, logistics, and aircraft parts and repair. In information systems, the ANA Group mainly develops and manages airline information terminals and software. Logistics services include storage and management of imported air cargo and ground transportation. The ANA Group is also involved in product sales including spare parts and other aircraft-related products, retail sales at airport stores and mail-order sales.</p> | <ul style="list-style-type: none"> <li>▶ Operating revenues                ¥198.9 billion (+1.1%)</li> <li>▶ Operating income                    ¥5.1 billion (-7.4%)</li> <li>▶ ROA*                                    4.4% (-0.1 percentage points)</li> </ul> |

\* ROA = (operating income + interest and dividend income) / simple average of total assets