

## ANA Reports Results For First Six Months 2002 Fiscal Year

**November 22, 2002** – All Nippon Airways Co., Ltd., (ANA) today announced its consolidated financial results for the first half of the 2002 fiscal year, which ends March 31, 2003.

### ANA CONSOLIDATED RESULTS (April 1-September 30, 2002)

|                           | Interim 2002 | Interim 2001 | Units: Yen billions<br>Year on year |
|---------------------------|--------------|--------------|-------------------------------------|
| Operating revenues        | 622.1        | 638.7        | -2.6%                               |
| [Domestic passenger]      | [335.5]      | [351.2]      | [-4.4%]                             |
| [International passenger] | [96.3]       | [99.9]       | [-3.5%]                             |
| Operating income          | 14.9         | 44.2         | -66.2%                              |
| Recurring income          | 6.0          | 31.9         | -81.2%                              |
| Net income (loss)         | (8.1)        | 16.8         | -                                   |

ANA's consolidated financial results for the first half of FY2002 were influenced mainly by decreased domestic passenger revenue due to low demand, particularly for individual air travel, which caused severe competition and lower fares. Decreased revenue on international flights was due to the continuing slow pace of recovery from the terrorist attacks on September 11, 2001.

### ANA CONSOLIDATED FORECAST (FY2002, ending March 31, 2003)

|                        | Units: Yen billions |
|------------------------|---------------------|
| Operating revenues     | 1,230.0             |
| Operating income       | 15.0                |
| Recurring income(loss) | (3.0)               |
| Net income(loss)       | (18.0)              |

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Six months ended September 30, 2002  
Consolidated financial results  
All Nippon Airways Co., Ltd. (9202)

1. Consolidated financial highlights for the period ended September 30, 2002

(1) Consolidated operating results

Yen (Millions rounded down)

|                              | Interim<br>2002 | Year on<br>year (%) | Interim<br>2001 | Year on<br>year (%) | Fiscal<br>2001 |
|------------------------------|-----------------|---------------------|-----------------|---------------------|----------------|
| Operating revenues           | 622,134         | (2.6%)              | 638,722         | (1.9%)              | 1,204,514      |
| Operating income (loss)      | 14,928          | (66.2%)             | 44,189          | (27.5%)             | 22,968         |
| Recurring profit (loss)      | 6,012           | (81.2%)             | 31,913          | (40.6%)             | 1,400          |
| Net income (loss)            | (8,105)         | -                   | 16,825          | (47.3%)             | (9,456)        |
| Net income per share         | (5.28 yen)      |                     | 10.97 yen       |                     | (6.17 yen)     |
| Diluted net income per share | -               |                     | 10.39 yen       |                     | -              |

Notes: 1. Gain (loss) on equity method: Interim 2002 (105m) / Interim 2001 (702m) / Fiscal 2001 804m

2. Average number of shares of outstanding during the period (consolidated):

Interim 2002 1,534,237,705 shares Interim 2001 1,533,713,751 shares Fiscal 2001 1,533,744,749 shares

3. Changes in the accounting policy during the period: none

(2) Consolidated financial positions

Yen (Millions rounded down)

|                                | Interim 2002 | Interim 2001 | Fiscal 2001 |
|--------------------------------|--------------|--------------|-------------|
| Total assets                   | 1,455,578    | 1,465,506    | 1,510,982   |
| Shareholders' equity           | 141,624      | 162,462      | 138,641     |
| Shareholders' equity ratio     | 9.7%         | 11.1%        | 9.2%        |
| Shareholders' equity per share | 92.32yen     | 105.92yen    | 90.40yen    |

Note: Number of shares of outstanding at balance sheet date (consolidated)

Interim 2002 1,533,981,551 shares Interim 2001 1,533,852,715 shares Fiscal 2001 1,533,704,681 shares

(3) Consolidated cash flows

Yen (Millions rounded down)

|                                                    | Interim 2002 | Interim 2001 | Fiscal 2001 |
|----------------------------------------------------|--------------|--------------|-------------|
| Cash flows from operating activities               | 66,109       | 62,887       | 33,993      |
| Cash flows from investing activities               | 13,996       | (50,385)     | (123,927)   |
| Cash flows from financing activities               | (70,006)     | (20,555)     | 69,104      |
| Cash and cash equivalents at the end of the period | 197,300      | 200,004      | 188,648     |

(4) Scope of consolidation and application of the equity method

Number of consolidated subsidiaries: 113

Number of non-consolidated subsidiaries accounted for by the equity method: 6

Number of affiliates accounted for by the equity method: 19

(5) Change of scope of consolidation and application of the equity method

|             | Consolidation | Equity method |
|-------------|---------------|---------------|
| Newly added | 1             | -             |
| Excluded    | 6             | 2             |

2. Forecast of consolidated operating results for the period ending March 31, 2003

Yen (Millions rounded down)

|                         |           |
|-------------------------|-----------|
| Operating revenues      | 1,230,000 |
| Recurring profit (loss) | (3,000)   |
| Net income (loss)       | (18,000)  |

Note: Forecast of net loss per share: 11.73yen

## **Corporate Performance and Financial Conditions**

### **1. Overview**

During the first half of FY 2002 under review, on a consolidated basis ANA posted a total revenue of ¥ 622.1 billion (down 2.6% from the same period of the previous year), operating profit of ¥ 14.9 billion (down 66.2%), and recurring profit of ¥ 6.0 billion (a decline of 81.2%). Net loss of ¥ 8.1 billion after corporate taxes and adjustments of the tax amounts by the tax effect accounting due to the extraordinary loss from the sales of overseas hotels.

During this first half year period, on a non-consolidated basis, ANA reported sales of ¥ 477.7 billion (down 2.5% from the same period of the previous year), operating profit of ¥ 10.4 billion (down 70.7%) and recurring profit of ¥ 3.1 billion (down 87.5 %). Net profit for this interim term after corporate taxes and adjustment of the tax amounts by the tax effect accounting totaled ¥ 10.0 billion (a decline of 5.9%).

Following is a summary of operating results by business segment. (The sales of each business segment include internal sales among segments.)

#### **Air Transportation**

The sales of air transportation business of our Group totaled ¥ 509.8 billion (down 2.8% from the same period of the previous year), while operating profit came to ¥ 11.4 billion (down 70.5%). Following is a summary of each business within the Air Transportation segment.

#### **Domestic Passenger Services**

To seek expanded revenue for the Group, in July we restructured flight routes in conjunction with an increase of slots at Haneda airport so that the number of flights from Tokyo to Sapporo, Fukuoka, Okayama, Hiroshima, Takamatsu and Kagoshima were increased, while services on some routes were suspended or reduced. We also opened new routes, Narita - Sendai and Narita - Fukuoka and added more flights on the Narita - Sapporo, Narita - Nagoya and Narita - Osaka routes. By expanding our domestic route network that departs from and arrives at Narita airport, we have made efforts to improve connection services between domestic and international routes called "ANA Connection." Furthermore, in July we instituted a "Web Discount" fare whereby passengers could obtain a discount of up to 29% in fares if reservations were made via the Internet or by mobile phone. The super-discount fares, "Chowari," were made available for a total of 44 days during the first half of the fiscal year (compared to 27days during the same period of the previous year) and the period that the discounted fares were valid for was lengthened to about 2 weeks. As a result, a Group total of 1,250,000 passengers took advantage of this offer (compared to 950,000 during the same period of the previous year). We have thus endeavored to stimulate demand by continuing with various forms of discount fares.

Despite our efforts, however, weak demand from business sectors, reflecting the stagnant economy, and intense competition for customer acquisition during this six months period resulted in a

1.9% year-on-year decline in the number of domestic route passengers to 23.47 million. Revenue decreased 4.4 % to ¥ 335.5 billion.

#### **Domestic Cargo and Mail Service**

Domestic distribution of goods slumped amidst the sluggish economy and some air cargoes were switched to land transportation due to tightened inspections for explosives following the terrorist attacks. As such an adverse market environment persisted, we endeavored to increase cargo revenue by using larger-sized aircraft on routes with high cargo demand. Although this past September saw a recovery from the slow demand that had continued after the terrorist incidents and the volume exceeded that for the same month of the previous year, it was not sufficient to cover the apathetic performance that lasted through August. Consequently, the tonnage during this half-year period was below the volume recorded during the same period of the previous year.

As a result, compared with the same period of the previous year, the volume of cargo carried during this reporting period fell by 4.1% to 187,000 tons, while revenue dropped by 5.4% to ¥ 11.9 billion. The volume of mail carried during this fiscal first half was 38,000 tons, down 4.0% and revenue was ¥ 5.1 billion, down 5.0%.

#### **International Passenger Services**

With the start of the operation of a provisional parallel runway at Narita airport on April 18, the ANA Group's slots at Narita increased 60% to 144 flights a week. This allowed us to complete the network foundation using Narita as the hub, which we had worked to build since the inauguration of our scheduled international flights in 1986. It also meant that a large bottleneck which impeded our international business development has been eased and it is now possible for us to make full-fledged efforts to meet the high demand of business customers in the metropolitan market. Accordingly, we opened a new Tokyo - Taipei and Tokyo - Xiamen routes and doubled the daily flights to Beijing, Shanghai and Hong Kong, thus concentrating our efforts on expanding the short-distance Asian route network, primarily the China routes. In addition, we instituted daily flights from Tokyo to San Francisco, Honolulu, Frankfurt, Singapore, Seoul and so on. We also completed the linkage of route systems from China to Japan to the United States and improved the convenience for connecting passengers. Furthermore, in an effort to increase revenue, we operated a total of 110 return charter flights between Haneda and Incheon in this half year, including the period during which the 2002 FIFA World Cup was being held.

Despite these efforts, with the delay in recovery of tourism demand following the September 11 events and the suspension, since the last reporting period, of certain routes with insufficient prospects of recovery in demand, the number of international flight passengers during the first half of this fiscal year declined 2.5% to 1,860,000, while revenue fell 3.5% to ¥ 96.3 billion.

#### **International Cargo and Mail Services**

Robust demand for North American destinations paced the market for cargo outbound from Japan, reflecting indications of a recovery of the U.S. economy, which had been in the doldrums since the terrorist attacks. Demand was particularly strong for shipment of IT-related goods, semiconductors, electrical equipment, machinery and automobile parts to North America. The result

was a substantial increase in cargo transportation performance. In addition, shipment of IT-related goods to China and other Asian countries registered a satisfactory expansion. With respect to cargo inbound from abroad, North America-originated cargo was adversely impacted by the weak yen and stagnant domestic consumption, while cargo originating in China and Asia increased substantially, helped in part by increased flights on short-distance Asian routes. In September, ANA flew our very first freighter to serve the expanding markets of China and Asia with an aim to increasing revenue.

As a result the amount of cargo carried during this half-year period increased 21.8% to 91,000 tons, while revenue increased 13.8% to ¥ 18.5 billion, compared to the same period of the previous year. The total tonnage of mail handled during this period increased 54.6% to 5,000 tons, and the revenue increased 40.5% to ¥ 1.4 billion, compared with the same period a year before.

#### Other Business

Revenue from passenger baggage fees, and revenue from such services as passenger check-in, baggage loading and other ground support services under contract with other carriers as well as increased in-flight sales enabled us to post a revenue of ¥ 40.7 billion for these affiliated services, which represented a 6.4% increase.

#### Changes in Fleet Composition

The following changes took place in ANA Group's fleet composition during this reporting period:

| Equipment           | A | B  | C | D  | E | F   | Remarks                                                                                                         |
|---------------------|---|----|---|----|---|-----|-----------------------------------------------------------------------------------------------------------------|
| Boeing 747-200B     |   |    |   |    | 1 | - 1 | 1 sold April 2002                                                                                               |
| Boeing 747SR-100    |   |    | 1 |    |   | - 1 | 1 returned Sept. 2002                                                                                           |
| Boeing 767-300      | 3 | 4  |   |    |   | 7   | 1 purchased May 2002<br>2 purchased Aug. 2002<br>1 leased June 2002<br>2 leased July 2002<br>1 leased Aug. 2002 |
| Boeing 767-200      |   |    | 2 |    | 1 | - 3 | 1 returned June 2002<br>1 returned Sept. 2002<br>1 removed Sept. 2002                                           |
| Airbus A321-100     |   | 6  |   |    | 6 | 0   | 6 sold Sept. 2002<br>6 leased Sept. 2002                                                                        |
| Boeing 737-500      |   | 2  |   |    |   | 2   | 1 leased April 2002<br>1 leased May 2002                                                                        |
| Bombardier DHC8-300 |   | 1  |   |    |   | 1   | 1 leased April 2002                                                                                             |
| YS-11               |   |    |   |    | 1 | - 1 | 1 sold May 2002                                                                                                 |
| Total               | 3 | 13 | 3 | -- | 9 | 3   |                                                                                                                 |

Legend: A = Purchased; B = Leased from; C = Returned; D = Leased to; E = Sold/Removed; F = Change

#### Travel Services

During this interim term our travel services were forced to struggle under very difficult circumstances due to the lingering effects of last year's terrorism and the lethargic domestic economy.

Domestic travel performance exceeded the results of the same period of the previous year both in terms of the number of passengers and the amount of sales, as we undertook aggressive

marketing campaigns focusing on Kyushu and Okinawa destinations.

On the international front, in addition to packages featuring the exclusive deluxe bus “Super Vistana” in European tours, we actively promoted and sold “The Kingdoms of Travel,” which is a high-quality and value-added product. We also sold unique products on the substantially expanded China routes.

These efforts, however, were not sufficient to compensate for the decline in products for North American destinations due to the aftermath of the terrorist attacks that persisted since last year. The number of passengers and the amount of sales were below the levels achieved during the same period of the previous year.

As a result of the foregoing developments, the travel services did post the sales of ¥ 85.6 billion during this fiscal half year, up 1.7% from the same period of the previous year, but the operating profit of ¥ 400 million fell short of the last year results by 36.8%.

### **Hotel Business**

During the fiscal half year under review, we sold the shares we owned of ANA Grand Hotel Vienna in July and ANA Harbor Grand Hotel Sydney in August with a view to recouping our invested capital and to improve our financial conditions. These actions completed our disposition of the overseas hotels owned by our Group.

With respect to the hotel business at home, we have built and strengthened hotel management system at ANA Hotels, Ltd., which is charged with the responsibility to provide our chain hotels with management support. In addition, we took action to make sure the system is installed and incorporated in all such hotels.

However, due to the economic slowdown in Japan as well as in the United States, the sale of our overseas hotels and the transfer of ANA Kyoto Hotel to a franchisee, sales were ¥ 38.6 billion (down 2.3% compared to the same period last year) and operating profit was ¥ 300 million (up 361.9%).

### **Other Businesses**

Total sales of Other Businesses during this reporting period came to ¥ 83.4 billion, down 10.2% from the same period of the previous year, while the operating profit was posted at ¥ 2.6 billion, down 28.6%.

## **2. Cash Flow**

Although a net loss was recorded in operating cash flow before taxes and other adjustments during this six months reporting period, it registered an inflow of ¥ 66.1 billion, up ¥3.2 billion from the previous year due to the increase of the disposition and sale of affiliated businesses and their disposition loss as well as the increased reserves for employee retirement benefits.

With respect to investment cash flow, outflow principally consisted of payments for aircraft upon delivery, purchase of spare parts and advance payment for aircraft to be delivered during and after next fiscal year. Proceedings mainly consisted of the sale of aircraft to be retired and sale of overseas hotel businesses. Consequently, the net inflow was ¥ 13.9 billion, an increase of ¥ 64.3 billion, compared with the corresponding period of the previous year.

The free cash flow of ¥ 80.1 billion thus obtained was applied to repayment of loans and redemption of corporate bonds, resulting in a financial cash outflow of ¥ 70 billion.

As a result of the foregoing developments, cash and cash equivalents increased by ¥ 8.4 billion,

with the balance standing at ¥197.3 billion at the end of the first half of the current fiscal year.

### 3. Fiscal Year 2002 ending March 31, 2003- Forecast

Consolidated

( in million yen )

|                        | Fiscal year 2002 ending March 31, 2003(Forecast) |                        |            |
|------------------------|--------------------------------------------------|------------------------|------------|
|                        | Original plan(24/05/02)                          | Revised plan(22/11/02) | Difference |
| Operating revenues     | 12,750                                           | 12,300                 | (450)      |
| Operating income       | 410                                              | 150                    | (260)      |
| Recurring profit(loss) | 230                                              | (30)                   | (260)      |
| Net income(loss)       | 20                                               | (180)                  | (200)      |

Non Consolidated

( in million yen )

|                        | Fiscal year 2002 ending March 31, 2003(Forecast) |                        |            |
|------------------------|--------------------------------------------------|------------------------|------------|
|                        | Original plan(24/05/02)                          | Revised plan(22/11/02) | Difference |
| Operating revenues     | 9,700                                            | 9,440                  | (260)      |
| Operating income       | 330                                              | 100                    | (230)      |
| Recurring profit(loss) | 200                                              | (50)                   | (250)      |
| Net income(loss)       | 170                                              | 10                     | (160)      |

Assumptions used in arriving at these figures are an exchange rate of 121 yen to the dollar and market price of Dubai crude oil, which is an indicator of jet fuel price, of USD25.3 per barrel, kerosene price of USD30.4 per barrel .

## The ANA Group

The ANA Group comprises 143 subsidiaries and 45 affiliates. Of those companies, 113 are consolidated subsidiaries and 25 are accounted for by the equity method. The Group's operations are classified into four business segments: air transportation, travel services, hotel operations, and other businesses. For each segment, the fields of business and the operational positions of the parent company, subsidiaries, and affiliates are described below.

| As of September 30, 2002<br>Operational segment | No. of<br>subsidiaries | of which,<br>consolidated | of which, equity<br>method | No. of affiliates | of which, equity<br>method |
|-------------------------------------------------|------------------------|---------------------------|----------------------------|-------------------|----------------------------|
| Air Transportation                              | 31                     | 30                        | —                          | 7                 | 3                          |
| Travel Services                                 | 16                     | 13                        | —                          | 3                 | 3                          |
| Hotel Operations                                | 23                     | 23                        | —                          | 3                 | 2                          |
| Other Businesses                                | 73                     | 47                        | 6                          | 32                | 11                         |
| Group Total                                     | 143                    | 113                       | 6                          | 45                | 19                         |

### Air Transportation

The ANA Group's air transportation operations and other aircraft operations are centered on All Nippon Airways Co., Ltd.; subsidiaries Air Nippon Co., Ltd. (ANK), and Air Japan Co., Ltd. (AJX); and affiliate Nippon Cargo Airlines Co., Ltd. Operations principally comprise the provision of passenger, cargo, and mail air transportation. Incidental operations include airport customer services, telephone reservation and information services, and the maintenance of ANA's aircraft and are provided by International Airport Utility Co., Ltd., ANA TELEMART Co., Ltd., ANA Aircraft Maintenance Co., Ltd., and other companies. Airport passenger, handling, and maintenance services are also provided to domestic and overseas airlines that are not members of the ANA Group.

### Travel Services

Travel packages are structured and sold under the brand names ANA Hallo Tour and ANA Sky Holiday, mainly by ANA Sales Holdings Co., Ltd., and its wholly owned subsidiaries, All Nippon Airways World Tours Co., Ltd., ANA Sky Holiday Tours Co., Ltd., and All Nippon Airways Travel Co., Ltd. These operations mainly comprise the development and sale of products that use the air transportation services of ANA or ANK and accommodation at ANA hotels. Overseas, ANA World Tours (Europe) Ltd. and other companies provide a range of services to customers traveling on ANA Hallo Tour brand packages and sell airline tickets and travel products.

### Hotel Operations

Subsidiaries and affiliates, centered on ANA Hotels, Ltd., develop and operate hotels by providing a wide range of services including lodging, meals, banquets, and wedding receptions.

### Other Businesses

Group companies provide communications, trading and sales, real estate, building management, ground transportation and distribution, aircraft equipment maintenance, and other services. ANA Information Systems Planning Co., Ltd., Infini Travel Information, Inc., and others principally develop terminals and software for airline-related information. ANA Logistics Services Co., Ltd., operates warehouse for imported air cargo. All Nippon Airways Trading Co., Ltd., and others conduct operations centered primarily on the import of airline-related materials and on sales through stores and catalogs. ANA Real Estate Co., Ltd., and other companies carry out the sale, rental, and management of real estate, and affiliate Jamco Corporation and others provide the maintenance of aircraft equipment. All Nippon Airways Co., Ltd., and ANA Group subsidiaries and affiliates are customers for these products and services.

## . Financial Results

### (1) Consolidated Balance Sheets

Unit: ¥million

| <b>Assets</b>                    | Interim 2002<br>As of 9.30.02 | Fiscal 2001<br>As of 3.31.02 | Difference      | Interim 2001<br>As of 9.30.01 |
|----------------------------------|-------------------------------|------------------------------|-----------------|-------------------------------|
| <u>Current assets</u>            | 417,776                       | 407,833                      | 9,943           | 404,315                       |
| Cash and deposits                | 187,197                       | 159,340                      | 27,857          | 140,533                       |
| Trade accounts receivable        | 101,645                       | 92,783                       | 8,862           | 91,883                        |
| Marketable securities            | 8,799                         | 27,370                       | (18,571)        | 49,026                        |
| Inventories                      | 56,843                        | 55,001                       | 1,842           | 57,307                        |
| Deferred tax assets              | 10,753                        | 6,213                        | 4,540           | 10,063                        |
| Other current assets             | 53,013                        | 70,067                       | (17,054)        | 55,975                        |
| Allowance for doubtful accounts  | (474)                         | (2,941)                      | 2,467           | (472)                         |
| <u>Fixed assets</u>              | 1,037,320                     | 1,101,623                    | (64,303)        | 1,059,289                     |
| [Tangible fixed assets]          | [834,109]                     | [910,130]                    | (76,021)        | [871,606]                     |
| Buildings and structures         | 184,825                       | 210,743                      | (25,918)        | 212,183                       |
| Aircraft                         | 435,209                       | 445,371                      | (10,162)        | 448,971                       |
| Land                             | 116,772                       | 119,966                      | (3,194)         | 120,446                       |
| Construction in progress         | 63,512                        | 96,274                       | (32,762)        | 43,760                        |
| Other                            | 33,791                        | 37,776                       | (3,985)         | 46,246                        |
| [Intangible fixed assets]        | [38,403]                      | [30,622]                     | 7,781           | [31,844]                      |
| Consolidation adjustment account | -                             | 77                           | (77)            | 662                           |
| Other intangible fixed assets    | 38,403                        | 30,545                       | 7,858           | 31,182                        |
| [Investments and others]         | [164,808]                     | [160,871]                    | 3,937           | [155,839]                     |
| Investment securities            | 58,645                        | 63,639                       | (4,994)         | 64,106                        |
| Deferred tax assets              | 38,505                        | 23,489                       | 15,016          | 21,037                        |
| Other                            | 75,244                        | 80,690                       | (5,446)         | 74,842                        |
| Allowance for doubtful accounts  | (7,586)                       | (6,947)                      | (639)           | (4,146)                       |
| <u>Deferred assets</u>           | 482                           | 1,526                        | (1,044)         | 1,902                         |
| <b>Total assets</b>              | <b>1,455,578</b>              | <b>1,510,982</b>             | <b>(55,404)</b> | <b>1,465,506</b>              |

|                                                                      |                               |                              |                 | Unit: ¥million                |
|----------------------------------------------------------------------|-------------------------------|------------------------------|-----------------|-------------------------------|
| <b>Liabilities</b>                                                   | Interim 2002<br>As of 9.30.02 | Fiscal 2001<br>As of 3.31.02 | Difference      | Interim 2001<br>As of 9.30.01 |
| <b>Current liabilities</b>                                           | 402,875                       | 444,863                      | (41,988)        | 452,864                       |
| Trade accounts payable                                               | 117,168                       | 123,896                      | (6,728)         | 137,855                       |
| Short-term loans                                                     | 45,669                        | 77,586                       | (31,917)        | 82,307                        |
| Current portion of long-term debt                                    | 69,899                        | 74,685                       | (4,786)         | 62,686                        |
| Current portion of bonds payable                                     | 49,210                        | 69,210                       | (20,000)        | 50,000                        |
| Bonus payment reserve                                                | 15,684                        | 14,338                       | 1,346           | 15,132                        |
| Other current liabilities                                            | 105,245                       | 85,148                       | 20,097          | 104,884                       |
| <b>Long-term liabilities</b>                                         | 899,266                       | 915,189                      | (15,923)        | 836,866                       |
| Bonds payable                                                        | 302,789                       | 302,789                      | -               | 353,509                       |
| Long-term loans payable                                              | 472,323                       | 493,553                      | (21,230)        | 373,942                       |
| Accrued employees' retirement benefits                               | 99,373                        | 88,980                       | 10,393          | 83,727                        |
| Other long-term liabilities                                          | 24,781                        | 29,867                       | (5,086)         | 25,688                        |
| <b>Total liabilities</b>                                             | <b>1,302,141</b>              | <b>1,360,052</b>             | <b>(57,911)</b> | <b>1,289,730</b>              |
| Minority interest                                                    | 11,813                        | 12,289                       | (476)           | 13,314                        |
| <b>Shareholders' equity</b>                                          |                               |                              |                 |                               |
| Common stock                                                         | 86,239                        | 86,239                       | -               | 86,239                        |
| Capital surplus                                                      | 104,232                       | 104,232                      | -               | 104,232                       |
| Earned surplus                                                       | (47,340)                      | (39,198)                     | (8,142)         | (12,379)                      |
| Unrealized gains on securities                                       | (362)                         | 560                          | (922)           | (21)                          |
| Foreign currency translation adjustment                              | (501)                         | (12,462)                     | 11,961          | (14,927)                      |
| Treasury stock                                                       | (644)                         | (730)                        | 86              | (682)                         |
| <b>Total shareholders' equity</b>                                    | <b>141,624</b>                | <b>138,641</b>               | <b>2,983</b>    | <b>162,462</b>                |
| <b>Total liabilities, minority interest and shareholders' equity</b> | <b>1,455,578</b>              | <b>1,510,982</b>             | <b>(55,404)</b> | <b>1,465,506</b>              |

Note: Accumulated depreciation:

Interim 2002: 875,453 million / Fiscal 2001 : 888,347 million / Interim 2001: 880,709 million

## (2) Consolidated Statements of Income (Loss)

|                                            | Interim 2002   | Interim 2001  | Difference      | Unit: ¥million<br>Fiscal 2001 |
|--------------------------------------------|----------------|---------------|-----------------|-------------------------------|
| Operating revenues and expenses            |                |               |                 |                               |
| Operating revenues                         | 622,134        | 638,722       | (16,588)        | 1,204,514                     |
| Operating expenses                         | 476,583        | 462,761       | 13,822          | 923,361                       |
| Sales, General and administrative expenses | 130,623        | 131,772       | (1,149)         | 258,185                       |
| Operating income                           | 14,928         | 44,189        | (29,261)        | 22,968                        |
| Non-operating income and expenses          |                |               |                 |                               |
| Non-operating income                       | 25,750         | 14,385        | 11,365          | 31,682                        |
| Interest income                            | 2,514          | 3,283         | (769)           | 6,386                         |
| Other                                      | 23,236         | 11,102        | 12,134          | 25,296                        |
| Non-operating expenses                     | 34,666         | 26,661        | 8,005           | 53,250                        |
| Interest expenses                          | 13,161         | 14,554        | (1,393)         | 28,758                        |
| Other                                      | 21,505         | 12,107        | 9,398           | 24,492                        |
| <b>Total Recurring Profit</b>              | <b>6,012</b>   | <b>31,913</b> | <b>(25,901)</b> | <b>1,400</b>                  |
| Extraordinary gains                        | 223            | 1,177         | (954)           | 1,922                         |
| Gains on sales of fixed assets             | 197            | 50            | 147             | 490                           |
| Gain on sale of investment securities      | -              | 1,127         | (1,127)         | 1,132                         |
| Other                                      | 26             | -             | 26              | 300                           |
| Extraordinary losses                       | 29,044         | 1,180         | 27,864          | 10,500                        |
| Loss on sale of affiliates                 | 22,890         | -             | 22,890          | -                             |
| Loss on liquidation of affiliates          | 3,577          | -             | 3,577           | -                             |
| Other                                      | 2,577          | 1,180         | 1,397           | 10,500                        |
| Net income (loss) before taxes             | (22,809)       | 31,910        | (54,719)        | (7,178)                       |
| Corporate, inhabitant and enterprise tax   | 3,509          | 19,824        | (16,315)        | 6,115                         |
| Deferred taxes                             | (19,438)       | (5,548)       | (13,890)        | (3,871)                       |
| Minority interest                          | 1,225          | 809           | 416             | 34                            |
| <b>Net income (loss)</b>                   | <b>(8,105)</b> | <b>16,825</b> | <b>(24,930)</b> | <b>(9,456)</b>                |

## (3) Consolidated Statements of Surplus

|                                                                                   | Interim 2002    | Interim 2001    | Unit: ¥ million<br>Fiscal 2001 |
|-----------------------------------------------------------------------------------|-----------------|-----------------|--------------------------------|
| <b>Capital surplus</b>                                                            |                 |                 |                                |
| Capital surplus at the beginning of period                                        | 104,232         | 104,232         | 104,232                        |
| Capital surplus at the end of period                                              | 104,232         | 104,232         | 104,232                        |
| <b>Earned surplus</b>                                                             |                 |                 |                                |
| Earned surplus at the beginning of period                                         | (39,198)        | (24,004)        | (24,004)                       |
| <b>Increase in surplus on consolidation</b>                                       | -               | 16,825          | 959                            |
| Net income                                                                        | -               | 16,825          | -                              |
| Increase resulting from excluded consolidated subsidiaries                        | -               | -               | 959                            |
| <b>Decrease in surplus on consolidation</b>                                       | 8,142           | 5,200           | 16,153                         |
| Net loss                                                                          | 8,105           | -               | 9,456                          |
| Decrease resulting from newly consolidated subsidiaries                           | 37              | -               | 6                              |
| Decrease resulting from changes in equity interest in subsidiaries and affiliates | -               | 5,156           | 6,647                          |
| Decrease resulting from excluded affiliates                                       | -               | 35              | 35                             |
| Directors bonus                                                                   | -               | 9               | 9                              |
| <b>Earned surplus at the end of period</b>                                        | <b>(47,340)</b> | <b>(12,379)</b> | <b>(39,198)</b>                |

#### (4) Consolidated statement of Cash flows

Unit: ¥ Million

|                                                                                            | Interim 2002 | Interim 2001 | Fiscal 2001 |
|--------------------------------------------------------------------------------------------|--------------|--------------|-------------|
| <b>I. Cash flows from operating activities</b>                                             |              |              |             |
| Net income (loss) before taxes                                                             | (22,809)     | 31,910       | (7,178)     |
| Depreciation                                                                               | 30,298       | 29,643       | 61,337      |
| Gain and loss on sale of fixed assets, loss on removal fixed assets (Net)                  | 9,834        | 900          | 7,474       |
| Gain and loss on sale, and revaluation of marketable securities (Net)                      | 920          | (890)        | 1,269       |
| Loss on sale of affiliates                                                                 | 22,890       | -            | -           |
| Loss on liquidation of affiliates                                                          | 2,063        | -            | -           |
| Increase (Decrease) in employee's retirement benefits                                      | 10,393       | 6,100        | 11,399      |
| Interest expenses                                                                          | 13,161       | 14,554       | 28,758      |
| Interest and dividends income                                                              | (3,532)      | (3,718)      | (7,143)     |
| Currency loss                                                                              | 1,373        | 1,235        | 1,101       |
| Bonus goods of aircraft equipment                                                          | (5,976)      | -            | -           |
| Decrease (Increase) in trade accounts receivable                                           | (9,381)      | 11,551       | 8,846       |
| Decrease (Increase) in other receivable                                                    | 11,326       | (1,287)      | (18,132)    |
| Increase (Decrease) in trade accounts payable                                              | (6,522)      | 1,030        | (12,957)    |
| Others                                                                                     | 15,913       | (4,447)      | (1,455)     |
| Sub-total                                                                                  | 69,951       | 86,581       | 73,319      |
| Interest and dividend received                                                             | 3,593        | 3,714        | 7,143       |
| Interest paid                                                                              | (12,488)     | (14,510)     | (28,889)    |
| Corporation and other taxes paid                                                           | (2,592)      | (14,000)     | (18,726)    |
| Receipt of bonus goods of aircraft equipment                                               | 5,976        | -            | -           |
| Others                                                                                     | 1,669        | 1,102        | 1,146       |
| Net cash provided by (used in) operating activities                                        | 66,109       | 62,887       | 33,993      |
| <b>II. Cash flows from investing activities</b>                                            |              |              |             |
| Payment for acquisition of tangible fixed assets                                           | (69,716)     | (51,507)     | (124,530)   |
| Proceeds from sale of tangible fixed assets                                                | 71,713       | 2,227        | 7,432       |
| Payment for acquisition of intangible fixed assets                                         | (7,132)      | (3,074)      | (7,878)     |
| Proceeds from sale of investment securities                                                | 1,364        | 1,592        | 2,949       |
| Proceeds from sale of subsidiaries' common stock with changing subsidiaries and affiliates | 17,012       | -            | -           |
| Payment for lending                                                                        | (1,749)      | (2,592)      | (6,833)     |
| Proceeds from collection of loans                                                          | 5,689        | 5,831        | 7,465       |
| Others                                                                                     | (3,185)      | (2,862)      | (2,532)     |
| Net cash provided by (used in) investing activities                                        | 13,996       | (50,385)     | (123,927)   |
| <b>III. Cash flows from financing activities</b>                                           |              |              |             |
| Increase (Decrease) in short-term loans                                                    | (26,212)     | 94           | (3,777)     |
| Proceeds from long-term loans                                                              | 34,450       | 7,961        | 169,463     |
| Repayment of long-term loans                                                               | (56,727)     | (44,378)     | (78,506)    |
| Proceeds from issuance of bonds                                                            | -            | 19,904       | 19,904      |
| Redemption of bonds                                                                        | (20,000)     | -            | (31,510)    |
| Payment for acquisition of treasury stock                                                  | (110)        | 2            | (46)        |
| Others                                                                                     | (1,407)      | (4,138)      | (6,424)     |
| Net cash provided by (used in) financing activities                                        | (70,006)     | (20,555)     | 69,104      |
| <b>IV. Effect of exchange rate changes on cash and cash equivalents</b>                    | (1,605)      | 340          | 1,786       |
| <b>V. Net increase(decrease) in cash and cash equivalents</b>                              | 8,494        | (7,713)      | (19,044)    |
| <b>VI. Cash and cash equivalents at the beginning of the period</b>                        | 188,648      | 207,717      | 207,717     |
| <b>VII. Net increase (decrease) resulting from changes in scope of consolidation</b>       | 158          | -            | (25)        |
| <b>VIII. Cash and cash equivalents at the end of period</b>                                | 197,300      | 200,004      | 188,648     |

## Notes to Consolidated Financial Statements

All Nippon Airways Co., Ltd. and its consolidated subsidiaries

Six months ended September 30, 2002 and 2001, Years ended March 31, 2002.

### 1. Basis of presenting consolidated financial statements

All Nippon Airways Co., Ltd. (the Company) and its domestic subsidiaries maintain their books of account in accordance with the provisions set forth in the Japanese Commercial Code and in conformity with accounting principles and practices generally accepted in Japan, which may differ in some material respects from accounting principles and practices generally accepted in countries and jurisdictions other than Japan. The Company's foreign subsidiaries maintain their books of account in conformity with accounting principles and practices of the countries of their domicile.

### 2. Summary of significant accounting policies

#### (a) Principles of consolidation and accounting for investments in non-consolidated subsidiaries and affiliates

The consolidated financial statements include the accounts of the Company and all of its significant subsidiaries. All - significant intercompany accounts and transactions have been eliminated.

Investments in certain subsidiaries and significant affiliates are accounted for by the equity method of accounting. The difference between the cost and the underlying net equity in the net assets at dates of acquisition of consolidated subsidiaries and companies accounted for by the equity method of accounting is amortized using the straight-line method over a period of five years.

Investments in non-consolidated subsidiaries and affiliates not accounted for by the equity method of accounting are stated at cost. The companies' equity in undistributed earnings of these companies is not significant.

The accounts of certain foreign subsidiaries have fiscal years ending on December 31. The necessary adjustments for significant transactions, if any, are made on consolidation.

#### (b) Foreign currency translation

Foreign currency receivables and payables are translated into yen at the rates of exchange in effect at the balance sheet date, and translation adjustments are made included in profit and loss account.

The balance sheet accounts of foreign consolidated subsidiaries are translated into yen at the rates of exchange in effect at the balance sheet date, except for components of shareholders' equity which are translated at historic exchange rates. Revenues and expenses are translated at the rates of exchange prevailing when such transactions are made. Foreign currency translation adjustments are presented as a component of shareholders' equity.

#### (c) Marketable securities and investment securities

Trading securities are carried at fair value. Held-to-maturity securities are carried at amortized cost. Marketable securities classified as other securities are carried at fair value with changes in unrealized holding gain or loss, net of the applicable income taxes, included directly in shareholders' equity.

Non-marketable securities classified as other securities are carried at cost. Cost of securities sold is determined by the moving average method.

#### (d) Derivatives

The Company and its subsidiaries use derivatives, such as forward foreign exchange contracts, interest rate swaps and - commodity options and swaps, to limit their exposure to fluctuations in foreign exchange rates, interests rates and commodity prices. The Company and its subsidiaries do not use derivatives for trading purposes.

Derivative financial instruments are carried at fair value with changes in unrealized gain or loss charged or credited to operations, except for those which meet the criteria for deferral hedge accounting under which an unrealized gain or loss is deferred as an asset or a liability. Receivables and payables hedged by qualified forward exchange contracts are translated at the corresponding foreign exchange contract rates.

#### (e) Allowance for doubtful receivables

A general provision is made for doubtful receivables based on past experience. Provisions are made against specific receivables as and when required.

#### (f) Inventories

Inventories are stated at cost determined by the moving average method.

#### (g) Property and equipment and depreciation

Property and equipment are stated at cost less accumulated depreciation. Depreciation of property and equipment is computed based on estimated useful lives by the following methods:

|                                           |                          |
|-------------------------------------------|--------------------------|
| Flight equipment .....                    | Straight-line method     |
| Buildings .....                           | Straight-line method     |
| Other ground property and equipment ..... | Declining balance method |

The Company and some of the subsidiaries employ principally the following useful lives, based upon the Company's estimated durability of such aircraft:

|                                   |          |
|-----------------------------------|----------|
| International type equipment..... | 20 years |
| Domestic type equipment .....     | 17 years |

(h) Intangible assets and amortization

Intangible assets included in other assets are amortized by the straight-line method. Cost of software purchased for internal use is amortized by the straight-line method over 5 years, the estimated useful life of purchased software.

(i) Bonus payment reserve

Provisions are made for bonus payment for employees of the company and subsidiaries. The accrued amounts of estimated bonus payments at balance sheet date are stated as bonus payment reserve.

(j) Retirement benefits

The retirement benefit plan of the Company and some of the subsidiaries covers substantially all employees other than directors, officers and statutory auditors. Under the terms of this plan, eligible employees are entitled, upon mandatory - retirement or earlier voluntary severance, to lump-sum payments based on their compensation at the time of leaving and years of service with the Company and subsidiaries.

The Company and certain significant domestic subsidiaries have trustee employee pension funds to provide coverage for part of the lump-sum benefits or monthly pension. Several subsidiaries have tax-qualified pension plans which cover all or part of the lump-sum benefits.

Accrued retirement benefits for employees at the balance sheet date are provided mainly at an amount calculated based on the retirement benefit obligation and the fair market value of the pension plan assets as of the balance sheet date, as adjusted for unrecognized net retirement benefit obligation at transition, unrecognized actuarial gain or loss and unrecognized prior service cost. The retirement benefit obligation is attributed to each period by the straight-line method over the estimated service years of eligible employees. The net retirement benefit obligation at transition is being amortized principally over a period of 15 years by the straight-line method. Actuarial gains and losses are amortized in the year following the year in which the gain or loss is recognized primarily by the straight-line method over periods which are shorter than the average remaining service years of employees. Prior service cost is being amortized as incurred by the straight-line method over periods which are shorter than the average remaining service years of the employees.

(k) Appropriation of retained earnings

The appropriation of unappropriated retained earnings of the Company with respect to a financial period is made by resolution of the Company's shareholders at a general meeting to be held subsequent to the close of the financial period and the accounts for that period do not therefore reflect such appropriation.

(l) Leases

Finance lease transactions other than those that are expected to transfer ownership of the assets to the lessee are - accounted for as operating leases.

(m) Bond issuance costs

Bond issuance costs are principally capitalized and amortized over a period of three years.

(n) Cash equivalents

For the purpose of the statements of cash flows, cash and short-term, highly liquid investments with a maturity of three months or less are treated as cash equivalents.

3. Marketable securities and investments in securities

Market value information at September 30, 2002 and 2001, March 31, 2002 is summarized as follows:

Held-to-maturity securities having market value are as follows:

|                     | Yen (Millions) |              |             |
|---------------------|----------------|--------------|-------------|
|                     | Interim 2002   | Interim 2001 | Fiscal 2001 |
| Cost                | 252            | 482          | 245         |
| Market value        | 256            | 494          | 252         |
| Net unrealized gain | 4              | 12           | 7           |

Other securities having market value are as follows:

|                     | Yen (Millions) |              |             |
|---------------------|----------------|--------------|-------------|
|                     | Interim 2002   | Interim 2001 | Fiscal 2001 |
| Cost                | 14,767         | 15,001       | 13,674      |
| Market value        | 15,411         | 17,647       | 16,526      |
| Net unrealized gain | 644            | 2,646        | 2,852       |

Breakdown of other securities not having market value are as follows:

|                        | Yen (Millions) |              |             |
|------------------------|----------------|--------------|-------------|
|                        | Interim 2002   | Interim 2001 | Fiscal 2001 |
| Bonds held to maturity | 15,604         | 16,780       | 17,229      |
| Other securities       | 23,591         | 63,909       | 43,100      |
|                        | 39,195         | 80,689       | 60,329      |

#### 4. Leases

##### (a) Finance leases

Finance lease transactions other than those that are expected to transfer ownership of the assets to the lessee are accounted for as operating leases. Information on finance leases which are not recorded as assets and liabilities is summarized as follows.

Estimated acquisition costs, accumulated depreciation and net book value of leased assets are as follows:

|                                              | Yen (Millions) |              |             |
|----------------------------------------------|----------------|--------------|-------------|
|                                              | Interim 2002   | Interim 2001 | Fiscal 2001 |
| Aircraft:                                    |                |              |             |
| Estimated acquisition cost                   | 267,014        | 236,121      | 237,621     |
| Estimated amount of accumulated depreciation | 131,725        | 109,684      | 120,046     |
| Estimated net book value                     | 135,289        | 126,437      | 117,575     |
| Others:                                      |                |              |             |
| Estimated acquisition cost                   | 28,745         | 19,632       | 27,390      |
| Estimated amount of accumulated depreciation | 13,351         | 9,709        | 10,573      |
| Estimated net book value                     | 15,394         | 9,923        | 16,817      |
| Total:                                       |                |              |             |
| Estimated acquisition cost                   | 295,759        | 255,753      | 265,011     |
| Estimated amount of accumulated depreciation | 145,076        | 119,393      | 130,619     |
| Estimated net book value                     | 150,683        | 136,360      | 134,392     |

Outstanding finance lease obligations are as follows:

|                                              | Yen (Millions) |              |             |
|----------------------------------------------|----------------|--------------|-------------|
|                                              | Interim 2002   | Interim 2001 | Fiscal 2001 |
| Current portion of finance lease obligations | 30,352         | 24,868       | 28,300      |
| Long-term finance lease obligations          | 129,454        | 122,481      | 118,840     |
|                                              | 159,806        | 147,349      | 147,140     |

Estimated amount of depreciation, estimated finance charges and lease expenses are as follows:

|                                                   | Yen (Millions) |              |             |
|---------------------------------------------------|----------------|--------------|-------------|
|                                                   | Interim 2002   | Interim 2001 | Fiscal 2001 |
| Estimated amount of depreciation                  |                |              |             |
| by the straight-line method over the lease period | 14,318         | 12,338       | 25,587      |
| Estimated interest cost                           | 2,205          | 2,421        | 4,695       |

Annual lease expenses charged to income:

Interim 2002 16,758 million / Interim 2001 14,569 million / Fiscal 2001 29,999 million

##### (b) Operating leases

The rental payments required under operating leases that have initial or remaining non-cancelable lease terms in excess of one year are as follows:

|                                                | Yen (Millions) |              |             |
|------------------------------------------------|----------------|--------------|-------------|
|                                                | Interim 2002   | Interim 2001 | Fiscal 2001 |
| Current portion of operating lease obligations | 44,447         | 45,594       | 43,377      |
| Long-term operating lease obligations          | 126,137        | 149,063      | 134,475     |
|                                                | 170,584        | 194,657      | 177,852     |

#### 5. Contingent liabilities

The Company and consolidated subsidiaries were contingently liable as guarantor of loans, principally to affiliates, amounting to ¥2,791 million at September 30, 2002.

#### 6. Segment information

The Company and consolidated subsidiaries conduct operations in air transportation, travel services, hotel operations and other businesses. Businesses other than air transportation, travel services and hotel operations are insignificant to the consolidated results of operations of the Company and its consolidated subsidiaries and, accordingly, are included in "Other businesses" in the following industry segment information.

Other segment information of the Company and its subsidiaries such as geographical breakdown of sales and assets is not disclosed because of its insignificance.

Segment information is as follows:

| Six months ended September 30, 2002 |                    |                 |                  |                  |         | Yen (Millions)            |              |
|-------------------------------------|--------------------|-----------------|------------------|------------------|---------|---------------------------|--------------|
|                                     | Air transportation | Travel services | Hotel operations | Other businesses | Total   | Intercompany eliminations | Consolidated |
| Operating revenues                  | 466,189            | 76,190          | 31,551           | 48,204           | 622,134 | -                         | 622,134      |
| Intra-group sales and transfers     | 43,651             | 9,475           | 7,126            | 35,207           | 95,459  | (95,459)                  | -            |
| Total                               | 509,840            | 85,665          | 38,677           | 83,411           | 717,593 | (95,459)                  | 622,134      |
| Operating expenses                  | 498,368            | 85,254          | 38,289           | 80,786           | 702,697 | (95,491)                  | 607,206      |
| Operating income                    | 11,472             | 411             | 388              | 2,625            | 14,896  | 32                        | 14,928       |

  

| Sixth months ended September 30, 2001 |                    |                 |                  |                  |         | Yen (Millions)            |              |
|---------------------------------------|--------------------|-----------------|------------------|------------------|---------|---------------------------|--------------|
|                                       | Air transportation | Travel services | Hotel operations | Other businesses | Total   | Intercompany eliminations | Consolidated |
| Operating revenues                    | 482,448            | 75,090          | 32,810           | 48,374           | 638,722 | -                         | 638,722      |
| Intra-group sales and transfers       | 42,298             | 9,103           | 6,795            | 44,464           | 102,660 | (102,660)                 | -            |
| Total                                 | 524,746            | 84,193          | 39,605           | 92,838           | 741,382 | (102,660)                 | 638,722      |
| Operating expenses                    | 485,856            | 83,543          | 39,521           | 89,161           | 698,081 | (103,548)                 | 594,533      |
| Operating income                      | 38,890             | 650             | 84               | 3,677            | 43,301  | 888                       | 44,189       |

  

| Year ended March 31, 2002       |                    |                 |                  |                  |           | Yen (Millions)            |              |
|---------------------------------|--------------------|-----------------|------------------|------------------|-----------|---------------------------|--------------|
|                                 | Air transportation | Travel services | Hotel operations | Other businesses | Total     | Intercompany eliminations | Consolidated |
| Operating revenues              | 900,847            | 143,367         | 63,366           | 96,934           | 1,204,514 | -                         | 1,204,514    |
| Intra-group sales and transfers | 77,564             | 15,166          | 12,305           | 91,235           | 196,270   | (196,270)                 | -            |
| Total                           | 978,411            | 158,533         | 75,671           | 188,169          | 1,400,784 | (196,270)                 | 1,204,514    |
| Operating expenses              | 959,662            | 158,615         | 76,335           | 183,181          | 1,377,793 | (196,247)                 | 1,181,546    |
| Operating income (loss)         | 18,749             | (82)            | (664)            | 4,988            | 22,991    | (23)                      | 22,968       |

#### 7. Supplementary cash flow information

Reconciliation of the difference between cash stated in the consolidated balance sheets is as follows:

|                                                                                                                       | Yen (Millions) |              |             |
|-----------------------------------------------------------------------------------------------------------------------|----------------|--------------|-------------|
|                                                                                                                       | Interim 2002   | Interim 2001 | Fiscal 2001 |
| Cash                                                                                                                  | 187,197        | 140,533      | 159,340     |
| Time deposits with maturities of more than three months                                                               | (417)          | (1,033)      | (728)       |
| Marketable securities                                                                                                 | 8,799          | 49,026       | 27,370      |
| Marketable securities with maturities of more than three months                                                       | (72)           | (320)        | (68)        |
| Short-term investments with maturities of three months or less, included in prepaid expenses and other current assets | 1,793          | 11,798       | 2,734       |
| Cash and cash equivalents at end of year                                                                              | 197,300        | 200,004      | 188,648     |

## 8.Breakdown of Operating Revenues ( Consolidated )

Unit: ¥ million

|                                    | Interim 2002 | % of total | Interim 2001 | % of total | Difference | Fiscal 2001 | % of total |
|------------------------------------|--------------|------------|--------------|------------|------------|-------------|------------|
| <b>Domestic routes</b>             |              |            |              |            |            |             |            |
| Passenger                          | 335,577      | 46.8       | 351,154      | 47.4       | (15,577)   | 662,772     | 47.3       |
| Cargo                              | 11,959       | 1.7        | 12,648       | 1.7        | (689)      | 24,746      | 1.8        |
| Mail                               | 5,182        | 0.7        | 5,454        | 0.8        | (272)      | 11,491      | 0.8        |
| Baggage handling                   | 162          | 0.0        | 152          | 0.0        | 10         | 294         | 0.0        |
| Subtotal                           | 352,880      | 49.2       | 369,408      | 49.9       | (16,528)   | 699,303     | 49.9       |
| <b>International routes</b>        |              |            |              |            |            |             |            |
| Passenger                          | 96,399       | 13.5       | 99,879       | 13.5       | (3,480)    | 169,660     | 12.1       |
| Cargo                              | 18,569       | 2.6        | 16,312       | 2.2        | 2,257      | 32,937      | 2.4        |
| Mail                               | 1,406        | 0.2        | 1,001        | 0.1        | 405        | 2,240       | 0.2        |
| Baggage handling                   | 297          | 0.0        | 244          | 0.0        | 53         | 551         | 0.0        |
| Subtotal                           | 116,671      | 16.3       | 117,436      | 15.8       | (765)      | 205,388     | 14.7       |
| Revenues from scheduled flights    | 469,551      | 65.5       | 486,844      | 65.7       | (17,293)   | 904,691     | 64.6       |
| Other operating revenues           | 40,289       | 5.6        | 37,902       | 5.1        | 2,387      | 73,720      | 5.3        |
| Subtotal                           | 509,840      | 71.1       | 524,746      | 70.8       | (14,906)   | 978,411     | 69.9       |
| <b>Travel services</b>             |              |            |              |            |            |             |            |
| Package tours(Domestic)            | 54,160       | 7.5        | 50,272       | 6.8        | 3,888      | 99,507      | 7.1        |
| Package tours(International)       | 20,159       | 2.8        | 23,471       | 3.2        | (3,312)    | 35,772      | 2.5        |
| Other revenues                     | 11,346       | 1.6        | 10,450       | 1.4        | 896        | 23,254      | 1.7        |
| Subtotal                           | 85,665       | 11.9       | 84,193       | 11.4       | 1,472      | 158,533     | 11.3       |
| <b>Hotel operations</b>            |              |            |              |            |            |             |            |
| Guestrooms                         | 14,320       | 2.0        | 14,304       | 1.9        | 16         | 26,093      | 1.9        |
| Banquets                           | 8,854        | 1.2        | 9,625        | 1.3        | (771)      | 20,509      | 1.4        |
| Foods and drinks                   | 8,785        | 1.2        | 9,477        | 1.3        | (692)      | 17,906      | 1.3        |
| Other revenues                     | 6,718        | 1.0        | 6,199        | 0.8        | 519        | 11,163      | 0.8        |
| Subtotal                           | 38,677       | 5.4        | 39,605       | 5.3        | (928)      | 75,671      | 5.4        |
| <b>Other businesses</b>            |              |            |              |            |            |             |            |
| Trading and retailing              | 57,833       | 8.0        | 67,420       | 9.1        | (9,587)    | 135,181     | 9.6        |
| Information And telecommunication  | 9,135        | 1.3        | 9,639        | 1.3        | (504)      | 19,815      | 1.4        |
| Real estate & building maintenance | 8,016        | 1.1        | 7,702        | 1.0        | 314        | 16,254      | 1.2        |
| Other revenues                     | 8,427        | 1.2        | 8,077        | 1.1        | 350        | 16,919      | 1.2        |
| Subtotal                           | 83,411       | 11.6       | 92,838       | 12.5       | (9,427)    | 188,169     | 13.4       |
| Total operating revenue            | 717,593      | 100.0      | 741,382      | 100.0      | (23,789)   | 1,400,784   | 100.0      |
| Intercompany eliminations          | (95,459)     | -          | (102,660)    | -          | 7,201      | (196,270)   | -          |
| Operating revenue(Consolidated)    | 622,134      | -          | 638,722      | -          | (16,588)   | 1,204,514   | -          |

Notes:

1.Segment breakdown is based on classifications employed for internal management.

2.Segment operating revenue includes inter-segment transactions.

## 9. Overview of Airline Operating Results (Consolidated)

|                                    | Interim 2002 | Interim 2001 | Year on year<br>(%) | Fiscal 2001 |
|------------------------------------|--------------|--------------|---------------------|-------------|
| <b>Domestic routes</b>             |              |              |                     |             |
| Number of passengers               | 23,474,377   | 23,921,333   | 98.1                | 45,795,753  |
| Available seat-km (thousand km)    | 31,223,156   | 31,101,359   | 100.4               | 60,980,320  |
| Revenue passenger-km(thousand km)  | 20,067,397   | 20,230,326   | 99.2                | 38,779,691  |
| Passenger load factor              | 64.3         | 65.0         | (0.8)               | 63.6        |
| Cargo(tons)                        | 187,384      | 195,497      | 95.9                | 386,727     |
| Mail(tons)                         | 38,314       | 39,915       | 96.0                | 85,328      |
| <b>International routes</b>        |              |              |                     |             |
| Number of passengers               | 1,866,321    | 1,915,122    | 97.5                | 3,510,006   |
| Available seat-km (thousand km)    | 13,206,136   | 14,655,036   | 90.1                | 26,927,960  |
| Revenue passenger-km (thousand km) | 9,559,312    | 10,366,812   | 92.2                | 18,123,981  |
| Passenger load factor              | 72.4         | 70.7         | 1.6                 | 67.3        |
| Cargo(tons)                        | 91,885       | 75,444       | 121.8               | 152,942     |
| Mail(tons)                         | 5,173        | 3,347        | 154.6               | 7,264       |
| <b>Total</b>                       |              |              |                     |             |
| Number of passengers               | 25,340,698   | 25,836,455   | 98.1                | 49,305,759  |
| Available seat-km (thousand km)    | 44,429,292   | 45,756,395   | 97.1                | 87,908,280  |
| Revenue passenger-km (thousand km) | 29,626,709   | 30,597,138   | 96.8                | 56,903,672  |
| Passenger load factor              | 66.7         | 66.9         | (0.2)               | 64.7        |
| Cargo(tons)                        | 279,269      | 270,941      | 103.1               | 539,669     |
| Mail(tons)                         | 43,487       | 43,262       | 100.5               | 92,592      |

Notes:

Domestic routes: All Nippon Airways Co. + Air Nippon Co. + Air Hokkaido Co. + Air Nippon Network Co.

International routes: All Nippon Airways Co. + Air Nippon Co. + Air Japan Co.

Each result does not include results of charter flights.

International passengers represent revenue passengers.

## 10. Subsequent events

On October 23, 2002, the Company issued notes due 2005 in the amount of ¥20,000 million with 0.95% interest rate.

Paid-in date is November 11, 2002, and redemption date is November 11, 2005.

Six months ended September 30, 2002  
Nonconsolidated financial results  
All Nippon Airways Co., Ltd. (9202)

1. Nonconsolidated financial highlights for the period ended September 30, 2002

(1) Nonconsolidated operating results

|                         | Yen (Millions rounded down) |                     |                 |                     |                |
|-------------------------|-----------------------------|---------------------|-----------------|---------------------|----------------|
|                         | Interim<br>2002             | Year on<br>Year (%) | Interim<br>2001 | Year on<br>Year (%) | Fiscal<br>2001 |
| Operating revenues      | 477,735                     | (2.5%)              | 490,187         | (1.2%)              | 915,008        |
| Operating income (loss) | 10,482                      | (70.7%)             | 35,766          | (29.7%)             | 18,448         |
| Recurring profit (loss) | 3,112                       | (87.5%)             | 24,896          | (45.9%)             | (715)          |
| Net income (loss)       | 10,088                      | (5.9%)              | 10,715          | 6.3%                | (12,878)       |
| Net income per share    | 6.57 yen                    |                     | 6.98 yen        |                     | (8.38 yen)     |

Notes:1. Average number of shares of outstanding during the period

Interim 2002 1,535,828,317 shares Interim 2001 1,535,942,208 shares Fiscal 2001 1,535,973,206 shares

2. Changes in the accounting policy during the period: none

(2) Dividends

|                           | Yen          |              |             |
|---------------------------|--------------|--------------|-------------|
|                           | Interim 2002 | Interim 2001 | Fiscal 2002 |
| Annual dividend per share |              |              |             |
| Interim                   | -            | -            | -           |
| Year – end                | -            | -            | 0.00        |

(3) Nonconsolidated financial positions

|                                | Yen (Millions rounded down) |              |             |
|--------------------------------|-----------------------------|--------------|-------------|
|                                | Interim 2002                | Interim 2001 | Fiscal 2001 |
| Total assets                   | 1,176,853                   | 1,139,382    | 1,202,542   |
| Shareholders' equity           | 165,499                     | 179,433      | 156,313     |
| Shareholders' equity ratio     | 14.1%                       | 15.7%        | 13.0%       |
| Shareholders' equity per share | 107.78yen                   | 116.81yen    | 101.77yen   |

Note:1. Number of shares of outstanding at balance sheet date

Interim 2002 1,535,581,572 shares Interim 2001 1,536,081,172 shares Fiscal 2001 1,535,933,138 shares

2. Number of treasury stocks at balance sheet date

Interim 2002 501,114 shares Interim 2001 1,514 shares Fiscal 2001 149,548 shares

2. Forecast of non-consolidated operating results for the period ending March 31, 2003

|                         | Yen (Millions rounded down) |
|-------------------------|-----------------------------|
| Operating revenues      | 944,000                     |
| Recurring profit (loss) | (5,000)                     |
| Net income (loss)       | 1,000                       |

Note:Forecast of net income per share: (0.65yen)

## (1) Nonconsolidated Balance Sheets

Unit: ¥million

| <b>Assets</b>                              | Interim 2002<br>As of 9.30.02 | Fiscal 2002<br>As of 3.31.02 | Difference      | Interim 2002<br>As of 9.30.01 |
|--------------------------------------------|-------------------------------|------------------------------|-----------------|-------------------------------|
| <b>Current assets</b>                      | 342,683                       | 327,718                      | 14,964          | 301,030                       |
| Cash and deposits                          | 140,755                       | 115,960                      | 24,795          | 92,807                        |
| Trade accounts receivable                  | 80,819                        | 68,728                       | 12,091          | 68,070                        |
| Marketable securities                      | 4,250                         | 24,682                       | (20,432)        | 45,317                        |
| Inventories                                | 47,434                        | 45,657                       | 1,776           | 47,973                        |
| Deferred tax assets                        | 5,106                         | 3,249                        | 1,857           | 6,138                         |
| Other current assets                       | 64,340                        | 69,607                       | (5,267)         | 40,879                        |
| Allowance for doubtful accounts            | (23)                          | (167)                        | 143             | (155)                         |
| <b>Fixed assets</b>                        | 833,942                       | 874,399                      | (40,457)        | 837,628                       |
| [Tangible fixed assets]                    | [657,281]                     | [699,555]                    | (42,274)        | [661,140]                     |
| Buildings                                  | 99,726                        | 101,059                      | (1,332)         | 102,920                       |
| Aircraft                                   | 408,803                       | 418,574                      | (9,771)         | 421,760                       |
| Land                                       | 59,972                        | 59,972                       | -               | 60,367                        |
| Construction in progress                   | 62,328                        | 92,230                       | (29,901)        | 40,083                        |
| Other tangible fixed assets                | 26,451                        | 27,719                       | (1,268)         | 36,007                        |
| [Intangible fixed assets]                  | [32,409]                      | [24,352]                     | [8,057]         | [24,349]                      |
| [Investments and others]                   | [144,251]                     | [150,492]                    | (6,240)         | [152,138]                     |
| Investment securities                      | 25,320                        | 25,978                       | (657)           | 26,828                        |
| Investments in subsidiaries and affiliates | 52,696                        | 70,601                       | (17,904)        | 70,825                        |
| Bonds of subsidiaries and affiliates       | -                             | 5,500                        | (5,500)         | 5,500                         |
| Deferred tax assets                        | 29,641                        | 15,352                       | 14,289          | 10,994                        |
| Other investments                          | 57,340                        | 53,486                       | 3,854           | 50,911                        |
| Allowance for doubtful accounts            | (20,748)                      | (20,426)                     | (322)           | (12,921)                      |
| <b>Deferred assets</b>                     | 227                           | 423                          | (195)           | 723                           |
| Bond issuance expenses                     | 227                           | 423                          | (195)           | 723                           |
| <b>Total assets</b>                        | <b>1,176,853</b>              | <b>1,202,542</b>             | <b>(25,689)</b> | <b>1,139,382</b>              |

| Liabilities                                       | Interim 2002<br>As of 9.30.02 | Fiscal 2002<br>As of 3.31.02 | Difference      | Interim 2002<br>As of 9.30.01 |
|---------------------------------------------------|-------------------------------|------------------------------|-----------------|-------------------------------|
| <i>Current liabilities</i>                        |                               |                              |                 |                               |
| Current liabilities                               | 277,361                       | 287,294                      | (9,932)         | 291,858                       |
| Trade accounts payable                            | 86,363                        | 91,289                       | (4,925)         | 105,675                       |
| Current portion of long-term debt                 | 47,381                        | 52,020                       | (4,638)         | 49,533                        |
| Current portion of bonds payable                  | 49,210                        | 69,210                       | (20,000)        | 50,000                        |
| Accrued income taxes                              | 55                            | 55                           | -               | 16,048                        |
| Bonus payment reserve                             | 7,991                         | 7,290                        | 701             | 7,674                         |
| Other current liabilities                         | 86,359                        | 67,429                       | 18,930          | 62,926                        |
| <i>Long-term liabilities</i>                      |                               |                              |                 |                               |
|                                                   | 733,991                       | 758,934                      | (24,942)        | 668,090                       |
| Straight Bonds                                    | 200,000                       | 200,000                      | -               | 200,000                       |
| Convertible Bonds                                 | 102,789                       | 102,789                      | -               | 153,509                       |
| Long-term loans payable                           | 338,735                       | 367,979                      | (29,243)        | 235,494                       |
| Accrued employees' retirement benefits            | 79,383                        | 70,176                       | 9,206           | 65,992                        |
| Reserve for losses on related businesses          | 448                           | 448                          | -               | 448                           |
| Other long-term liabilities                       | 12,635                        | 17,541                       | (4,905)         | 12,647                        |
| <b>Total liabilities</b>                          | <b>1,011,353</b>              | <b>1,046,229</b>             | <b>(34,875)</b> | <b>959,949</b>                |
| <b>Shareholders' equity</b>                       |                               |                              |                 |                               |
| Common stock                                      | 86,239                        | 86,239                       | -               | 86,239                        |
| Capital surplus                                   | 104,232                       | 104,232                      | -               | 104,232                       |
| Capital reserve                                   | 21,632                        | 104,232                      | (82,600)        | 104,232                       |
| Other surplus                                     | 82,600                        | -                            | 82,600          | -                             |
| Earned Surplus                                    | (24,509)                      | (34,598)                     | 10,088          | (11,004)                      |
| Earned surplus reserve                            | 10,301                        | 10,301                       | -               | 10,301                        |
| Reserve                                           | 6,641                         | 7,588                        | (946)           | 7,588                         |
| Special depreciation reserve                      | 4,255                         | 5,202                        | (946)           | 5,202                         |
| Other reserve                                     | 1,600                         | 1,600                        | -               | 1,600                         |
| Land devaluation reserve                          | 785                           | 785                          | -               | 785                           |
| Unappropriated net loss                           | 41,452                        | 52,487                       | (11,035)        | 28,893                        |
| Unrealized gains on securities                    | (304)                         | 487                          | (792)           | (34)                          |
| Treasury Stock                                    | (158)                         | (48)                         | (109)           | 0                             |
| <b>Total shareholders' equity</b>                 | <b>165,499</b>                | <b>156,313</b>               | <b>9,186</b>    | <b>179,433</b>                |
| <b>Total liabilities and shareholders' equity</b> | <b>1,176,853</b>              | <b>1,202,542</b>             | <b>(25,689)</b> | <b>1,139,382</b>              |

Note: Accumulated Depreciation

Interim 2002    ¥788,014million    Fiscal 2001    ¥796,247million    Interim 2001    ¥792,255 million

(2) Nonconsolidated Statements of Income (Loss)

Unit: ¥ million

|                                                 | Interim 2002    | Interim 2001   | Difference      | Fiscal 2001     |
|-------------------------------------------------|-----------------|----------------|-----------------|-----------------|
| Operating revenues and expenses                 |                 |                |                 |                 |
| Operating revenues                              | 477,735         | 490,187        | (12,452)        | 915,008         |
| Operating expenses                              | 380,340         | 367,736        | 12,604          | 728,889         |
| Sales, General and administrative expenses      | 86,912          | 86,685         | 227             | 167,670         |
| Operating income                                | 10,482          | 35,766         | (25,283)        | 18,448          |
| Non-operating income and expenses               |                 |                |                 |                 |
| Non-operating income                            | 22,085          | 9,441          | 12,643          | 22,038          |
| Interest and dividend income                    | 428             | 320            | 107             | 1,663           |
| Other                                           | 21,657          | 9,121          | 12,536          | 20,375          |
| Non-operating expenses                          | 29,454          | 20,311         | 9,143           | 41,203          |
| Interest expenses                               | 8,954           | 9,733          | (779)           | 19,234          |
| Other                                           | 20,500          | 10,578         | 9,922           | 21,968          |
| <b>Total Recurring Profit (Loss)</b>            | <b>3,112</b>    | <b>24,896</b>  | <b>(21,783)</b> | <b>(715)</b>    |
| Extraordinary gains                             | 758             | 1,517          | (759)           | 1,517           |
| Gains on sales of securities of affiliates      | 755             | 1,517          | (762)           | 1,517           |
| Other                                           | 2               | -              | 2               | -               |
| Extraordinary losses                            | 9,781           | 4,809          | 4,972           | 16,816          |
| Loss on sale of affiliate stock                 | 8,348           | -              | 8,348           | 39              |
| Valuation loss on shares of affiliates          | 205             | 4,138          | (3,932)         | 5,713           |
| Special retirement benefits                     | 458             | 439            | 18              | 1,048           |
| Valuation loss on marketable securities         | 355             | 183            | 172             | 1,984           |
| Other                                           | 413             | 48             | 365             | 8,030           |
| <b>Net income (loss) before taxes</b>           | <b>(5,910)</b>  | <b>21,604</b>  | <b>(27,515)</b> | <b>(16,014)</b> |
| <b>Corporate, inhabitant and enterprise tax</b> | <b>55</b>       | <b>15,871</b>  | <b>(15,816)</b> | <b>3,154</b>    |
| <b>Deferred taxes</b>                           | <b>(16,054)</b> | <b>(4,982)</b> | <b>(11,072)</b> | <b>(6,290)</b>  |
| <b>Net gain</b>                                 | <b>10,088</b>   | <b>10,715</b>  | <b>(626)</b>    | <b>(12,878)</b> |
| <b>Loss carried over from last year</b>         | <b>51,541</b>   | <b>39,609</b>  | <b>(11,931)</b> | <b>39,609</b>   |
| <b>Unappropriated loss</b>                      | <b>41,452</b>   | <b>28,893</b>  | <b>(12,558)</b> | <b>52,487</b>   |

## Notes to Nonconsolidated Financial Statements

All Nippon Airways Co., Ltd.

Six months ended September 30, 2002 and 2001, Years ended March 31, 2002.

### 1. Summary of significant accounting policies

#### (a) Marketable securities and investment securities

Trading securities are carried at fair value. Held-to-maturity securities are carried at amortized cost. Marketable securities classified as other securities are carried at fair value with changes in unrealized holding gain or loss, net of the applicable income taxes, included directly in shareholders' equity.

Non-marketable securities classified as other securities are carried at cost. Cost of securities sold is determined by the moving average method.

Investments in subsidiaries and affiliates are stated at cost determined by the moving average method.

#### (b) Derivatives

Derivatives, such as forward foreign exchange contracts, interest rate swaps and commodity options and swaps, are used, to limit their exposure to fluctuations in foreign exchange rates, interest rates, and commodity prices. These are not used for trading purposes.

Derivative financial instruments are carried at fair value with changes in unrealized gain or loss charged or credited to operations, except for those which meet the criteria for deferral hedge accounting under which an unrealized gain or loss is deferred as an asset or a liability. Receivables and payables hedged by qualified forward exchange contracts are translated at the corresponding foreign exchange contract rates.

#### (c) Inventories

Inventories are stated at cost. Cost is determined by the moving average method for aircraft spare parts, and first-in, first-out method for miscellaneous supplies.

#### (d) Property and equipment and depreciation

Property and equipment are stated at cost less accumulated depreciation. Depreciation of property and equipment is computed based on estimated useful lives by the following methods:

Flight equipment ..... Straight-line method

Buildings ..... Straight-line method

Other ground property and equipment ..... Declining balance method

The Company employs principally the following useful lives, based upon the Company's estimated durability of such aircraft:

International type equipment..... 20 years

Domestic type equipment ..... 17 years

#### (e) Intangible assets and amortization

Intangible assets included in other assets are amortized by the straight-line method. Cost of software purchased for internal use is amortized by the straight-line method over 5 years, the estimated useful life of purchased software.

#### (f) Bond issuance costs and development costs

Bond issuance costs are principally capitalized and amortized over a period of three years and five years, respectively.

#### (g) Foreign currency translation

Foreign currency receivables and payables are translated into yen at the rates of exchange in effect at the balance sheet date, and translation adjustments are made included in profit and loss account.

#### (h) Allowance for doubtful receivables

A general provision is made for doubtful receivables based on past experience. Provisions are made against specific receivables as and when required.

#### (i) Bonus payment reserve

Provisions are made for bonus payment for employees of the company. The accrued amounts of estimated bonus payments at balance sheet date are stated as bonus payment reserve.

#### (j) Retirement benefits

Accrued retirement benefits for employees at the balance sheet date are provided mainly at an amount calculated based on the retirement benefit obligation and the fair market value of the pension plan assets as of the balance sheet date, as adjusted for unrecognized net retirement benefit obligation at transition, unrecognized actuarial gain or loss and unrecognized prior service cost. The retirement benefit obligation is attributed to each period by the straight-line method

over the estimated service years of the eligible employees. The net retirement benefit obligation at transition is being amortized principally over a period of 15 years by the straight-line method. Actuarial gains and losses are amortized in the year following the year in which the gain or loss is recognized primarily by the straight-line method over periods which are shorter than the average remaining service years of employees. Prior service cost is being amortized as incurred by the straight-line method over periods which are shorter than the average remaining service years of the employees.

(k) Reserve for losses on related businesses

Provisions are made for estimated losses from investments in subsidiaries and affiliates.

(l) Leases

Finance lease transactions other than those that are expected to transfer ownership of the assets to the lessee are accounted for as operating leases.

(m) Revenue recognition

Passenger revenues, cargo and other operating revenues are recorded when services are rendered.

(n) Consumption taxes

Consumption taxes are excluded from the amounts of profit and loss statements.

2. Notes to balance sheets

(a) Contingent liabilities

Contingent liability as guarantor of loans, principally to affiliates, amounted to ¥76,753 million at September 30, 2002, ¥69,298 million at March 31, 2002, and ¥69,238 at September 30, 2001.

(b) Subsequent events

On October 23, 2002, notes due year 2005 were issued amounting ¥20,000 million, with a 0.95% interest rate. The paid-in date is November 11, 2002, and redemption date is November 11, 2005.