

# **ANA Group Corporate Plan for FY 2010**

**~ Introduction of “Narita-Haneda Dual Hub” model:  
in step with market demands, working toward being #1 in Asia ~**

**TOKYO January 27, 2010** ANA Group today announced its Corporate Plan for fiscal year 2010, which runs from April 1, 2010 to March 31, 2011. With the lethargic nature of economic recovery, the trend of slow recovery for the Japanese aviation business is likely to continue.

Conversely, 2010 will be a year of expansion for ANA. Factors such as anticipated capacity increase at Tokyo’s Haneda and Narita airports, the scheduled delivery of the Boeing 787, as well as Open Skies between Japan and the United States agreed in December 2009, will bring important business opportunities for ANA to expand. As a result, ANA expansion will be carefully monitored and in parallel to the market and its demands.

Details follow below and are subject to approval by the relevant authorities.

## **1. International Passenger Operations**

### **(1) Routes from and to Tokyo, Narita**

ANA will increase the frequency of existing non-daily flights to daily flights. For routes to Europe, ANA will introduce a new route, Narita=Munich, starting from July 1. For routes within Asia, we will increase the frequency of Narita=Ho Chi Minh, Narita=Hangzhou and upsize the aircraft type of Narita=Qingdao.

### **(2) Routes from and to Tokyo, Haneda**

ANA will expand international routes from Haneda, starting with the introduction of the new Haneda=Taipei (Songshan) route, as well as increasing the frequency of Haneda=Seoul (Gimpo), Haneda=Shanghai (Hongqiao) and Haneda=Beijing during the day. ANA is also considering night-time operation for routes to the West Coast of the United States and Southeast Asia.

### **(3) Routes from and to Osaka, Kansai**

In order to reduce cost and regain profitability, ANA will decrease capacity for low demand routes for Kansai international airport.

### **(4) Feeder service to Narita**

ANA will increase the number of code-share services operated by IBEX Airlines starting from July 1 on routes for Narita=Komatsu and Narita=Hiroshima, which offer both airports more convenient access to the West Coast of the United States. ANA will also increase the frequency for the Narita=Nagoya route, tripling daily flights from August 1 and strengthening the international flight connection from the Chubu district (middle area of the mainland of Japan).

**New routes/ increased frequency (Narita)**

Routing	Start	Current	New
Narita-Munich	July 1	-	777-300ER : 7/ week
Narita-Shenyang	March 28	737-700 : 3/ week	737-700 : 7/ week
Narita-Hangzhou	March 28	737-700 : 4/week	A320-200 : 7/ week
Narita-Ho Chi Minh	March 28	767-300ER : 5/week	767-300ER : 7/ week

**New routes/ increased frequency (Haneda)**

Routing	Start	Current	New
Haneda-Taipei (Songshan)	Oct 31	-	B767-300ER : 14/ week
Haneda-Seoul (Gimpo)	Oct 31	777-200ER : 14/ week	777-200ER : 21/ week
Haneda-Beijing	Oct 31	767-300ER : 7/ week	767-300ER : 14/ week
Haneda-Shanghai (Hongqiao)	Oct 31	767-300ER : 7/ week	777-200ER : 7/ week 767-300ER : 7/ week
Haneda-Hong Kong	Oct 31	767-300ER : 7/ week	777-200ER : 7/ week

\*also considering night-time operation for USA and Southeast Asia routes

**Aircraft –type change**

Routing	Start	Current	New	Remarks
Narita-Shanghai (Pudong)	March 28	777-200ER : 14/ week	767-300ER : 7/ week A320-200 : 7/ week 777-200ER : 7/ week	NH919/920 NH959/960 NH921/922
Narita-Honolulu	March 28	767-300ER : 7/ week	777-200ER : 7/ week	
Narita-Qingdao	March 28	A320-200 : 7/ week	767-300ER : 7/ week	
Narita-Guanzhou	March 28	767-300ER : 7/ week	737-700 : 7/ week	
Narita-Beijing	August 1	767-300ER : 14/ week	A320-200 : 7/ week 767-300ER : 7/ week	NH905/906 NH955/956
Nagoya-Shanghai	October 31	A320-200 : 7/ week	737-700 : 7/ week	

**Suspended routes/ decreased frequency**

Routing	Start	Current	New	Remarks
Kansai-Seoul (Gimpo)	March 28	737-700 : 7/ week	-	
Kansai-Xiamen	March 28	737-700 : 4/ week	-	
Kansai-Qingdao	March 28	A320-200 : 7/ week	737-700 : 4/ week	operate on Mon, Wed, Fri, Sat

## 2. Domestic Passenger Operations

### (1) Realignment of routes in Hokkaido

ANA will shift its 5 routes (14 flights/ day) that operate between Okadama (Hokkaido) and other local airports inside Hokkaido to New Chitose airport (Hokkaido). New Chitose airport connects Hokkaido, the northern island of Japan, to a number of other cities in Japan, and this shift will capture the demands of customers from Hokkaido to access outside the prefecture more efficiently.

### (2) Enhancement of routes from Haneda

ANA will increase the frequency of the Haneda=Okinawa route from August 1 to October 31. We will also consider reopening the Haneda=Tokushima route in conjunction with the expansion of landing slots in Haneda airport in March 2011.

### (3) Seasonal expansion

ANA will continue to monitor seasonal traffic demands and reinstate or increase frequency of certain routes if and when appropriate.

### New routes/ increased frequency

Routing	Start	Current Frequency	New Frequency
Nagoya-Akita	April 1	1/ day	2/ day (1/ day during Nov-Mar)
Kansai-Asahikawa	June 1	-	1/ day (Jun-Sep)
Kansai-Hakodate	June 1	1/ day	1/ day (2/ day during Jun-Sep)
Narita-Sapporo	July 1	1/ day	2/ day
Itami-Matsuyama	July 1	8/ day	9/ day
Itami-Kochi	July 1	8/ day	9/ day
Sendai-Sapporo	July 1	3/ day	4/ day
Niigata-Sapporo	July 1	1/ day (Jun-Sep)	1/ day (2/ day during Jun-Sep)
Narita-Nagoya	August 1	2/ day	3/ day
Haneda-Okinawa	August 1	9/ day	9/ day (10/ day during Aug-Oct)

\*scheduled for codeshare with AIR DO and IBEX airlines for this route

### Realignment of routes on Hokkaido

Routing	Start	Current Frequency	New Frequency
Okadama-Wakkanai	July 1	1/ day	-
Okadama-Memanbetsu	July 1	2/ day	-
Okadama-Nakashibetsu	July 1	3/ day	-
Okadama-Kushiro	July 1	3/ day	-
Okadama-Hakodate	July 1	5/ day (4/ day on Sat and Sun)	-
Sapporo-Wakkanai	July 1	1/ day	2/ day
Sapporo-Memanbetsu	July 1	-	2/ day
Sapporo-Nakashibetsu	July 1	-	3/ day
Sapporo-Kushiro	July 1	-	3/ day
Sapporo-Hakodate	July 1	-	5/ day (4/ day on Sat and Sun)

### Suspended routes/ decreased frequency/ reduced period of operation

Routing	Start	Current Frequency	New Frequency
Fukuoka-Ishigaki	April 1	1/ day (Apr-Oct, Feb-Mar)	1/ day (Apr 29-May 5, Jul-Oct)
Nagoya-Sendai	April 1	5/ day	4/ day
Okayama-Sapporo	May 1	1/ day (Jun-Sep, Mar)	1/ day (May-Oct)
Niigata-Okinawa	June 1	1/ day	1/ day (Apr-May, Oct-Mar)
Hiroshima-Sapporo	June 1	1/ day (Jun-Sep)	-
Itami-Sendai	July 1	6/ day	5/ day
Itami-Fukuoka	July 1	8/ day	7/ day
Itami-Oita	July 1	3/ day	2/ day
Fukuoka-Sendai	August 1	1/ day	-

\*scheduled for a codeshare with IBEX airlines

### 3. Cargo Operations

ANA will continue its operation of the Okinawa cargo hub which started in October 2009. By making cargo ANA's third core business we hope to both strengthen and build upon its success to date.

#### 4. Fleet Plan

ANA is scheduled to take delivery of the world's first Boeing 787 during 3Q (October to December) of 2010. The highly innovative Dreamliner had a successful test flight in November last year and a number of successful subsequent test flights since then. We will also complete our retirement plan for our Boeing 747-400 (international) during FY10.

The details of new deliveries and retirements of aircraft are shown in the table below;

Delivery		No	Retirement		No
Boeing	777-300ER	4	Boeing	747-400	3
Boeing	787-8	8	Boeing	767-300ER	2
Boeing	767-300ER	5	Airbus	A320-200	1
Boeing	767-300BCF	2	Boeing	737-500	1
Boeing	737-800	5			
Bombardier	DHC8-Q400	1			

#### 5. ANA Group capacity in FY10

In comparison with FY09	Domestic Passenger	International Passenger	Cargo
Number of Flights	98.6%	114.8%	130.2%
Available Seat Kilometers (ton kilometers for cargo)	96.3%	111.2%	121.1%

\*ANA Group operated flights

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