



All Nippon Airways Financial Results Second Quarter FY09



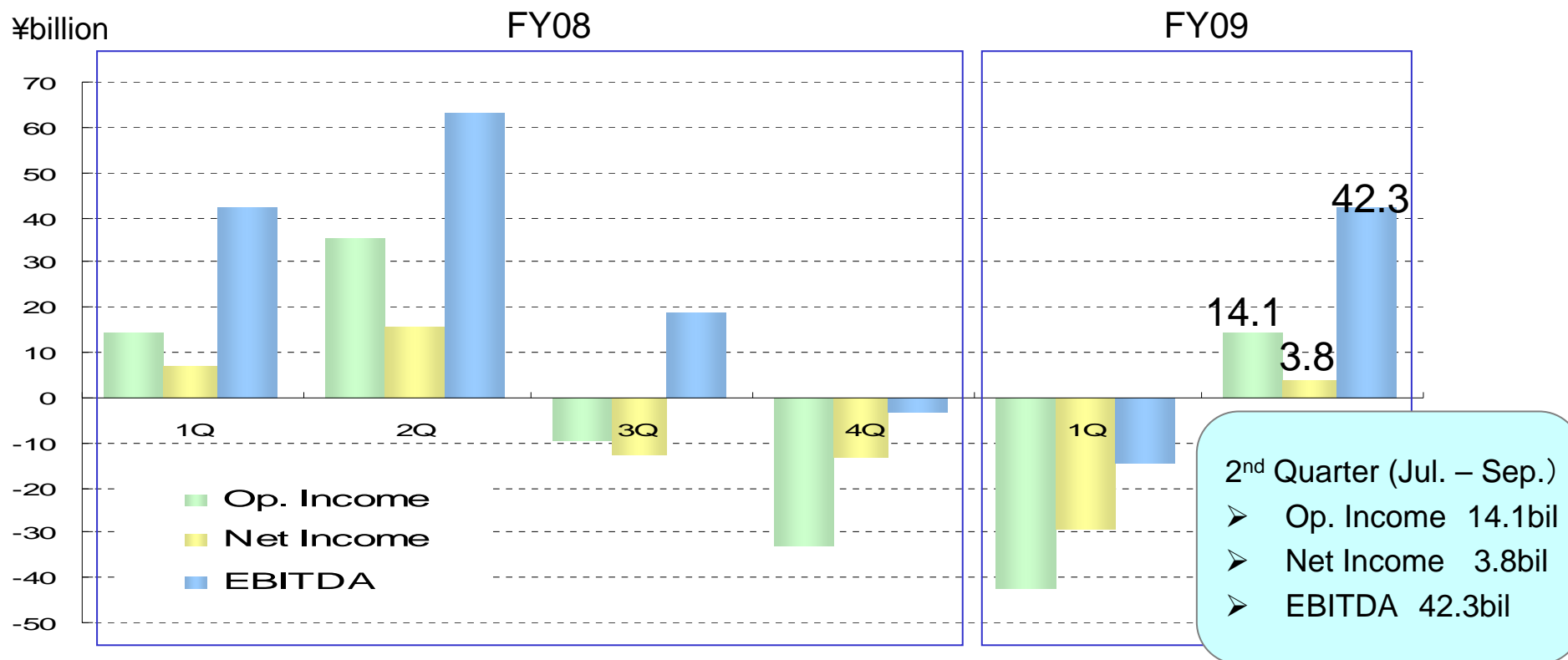
October 30, 2009



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Highlights of Financial Results FY09 2Q

- Operating Revenues ¥611.8bn (down ¥141.5bn year-on-year)
- Operating Income -¥28.2bn (down ¥78.1bn year-on-year)
- Net Income -¥25.3bn (down ¥47.4bn year-on-year)



* EBITDA: Op. Income + Depreciation

(1) Consolidated Financial Summary

Income Statements

	First Half/FY08	First Half/FY09	Change	2Q/FY09	Change
Operating Revenues	753.3	611.8	- 141.5	341.9	- 65.8
Operating Expenses	703.4	640.0	- 63.4	327.7	- 44.7
Operating Income	49.8	- 28.2	- 78.1	14.1	- 21.0
Op. Margin (%)	6.6	-	-	4.1	- 4.5
Non-Op. Gains/Losses	- 10.3	- 13.2	- 2.9	- 6.2	+ 0.5
Recurring Income	39.5	- 41.5	- 81.0	7.9	- 20.5
Extraordinary Gains/Losses	- 0.8	0.0	+ 0.8	- 1.3	+ 0.3
Net Income	22.0	- 25.3	- 47.4	3.8	- 11.5

(¥billion)

Consolidated Financial Position

	Mar 31, 2009	Sep 30, 2009	Change
Assets	1,761.0	1,936.0	+ 174.9
Shareholders' Equity	321.8	467.0	+ 145.2
Ratio of Shareholders' Equity (%)	18.3	24.1	+ 5.8
Interest-Bearing Debts	897.2	961.6	+ 64.3
Debt/Equity Ratio (times)	2.8	2.1	- 0.7

(¥billion)

Note: D/E ratio when including off-balanced lease obligation of ¥190.1 billion (¥196.6 billion in previous year) is 2.5 times (3.4 times in previous year)

Consolidated Statements of Cash Flow

	First Half/FY08	First Half/FY09	Change
Cash Flow from Operating Activities	26.4	71.3	+ 44.8
Cash Flow from Investing Activities	- 43.4	- 224.0	- 180.6
Cash Flow from Financing Activities	55.9	193.7	+ 137.8
Net Increase or Decrease	39.0	40.8	+ 1.8
Cash and Cash Equivalents, Beginning of Period	179.9	143.4	} + 40.8
Cash and Cash Equivalents, End of Period	219.0	184.3	
Depreciation and Amortization	55.3	55.7	+ 0.4
Capital Expenditures	69.0	153.7	+ 84.6
EBITDA	105.1	27.4	- 77.6
EBITDA Margin(%)	14.0	4.5	- 9.5

* EBITDA: Op. Income + Depreciation

(¥billion)

(2) Results by Segment

	Operating Revenues					Operating Income				
	First Half FY08	First Half FY09	Change	2Q/FY09	Change	First Half FY08	First Half FY09	Change	2Q/FY09	Change
Air Transportation	666.8	540.0	- 126.8	303.2	- 56.0	48.2	- 28.7	- 76.9	12.7	- 20.8
Leisure Travel	102.4	87.5	- 14.8	53.9	- 7.0	0.2	- 0.6	- 0.9	0.5	- 0.2
Other	74.8	69.1	- 5.7	35.2	- 3.1	1.1	0.8	- 0.2	0.7	- 0.0
Eliminations	- 90.8	- 84.9	+ 5.9	- 50.5	+ 0.3	0.1	0.2	+ 0.0	0.0	+ 0.0
Total (consolidated)	753.3	611.8	- 141.5	341.9	- 65.8	49.8	- 28.2	- 78.1	14.1	- 21.0

(¥billion)

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II. Air Transportation

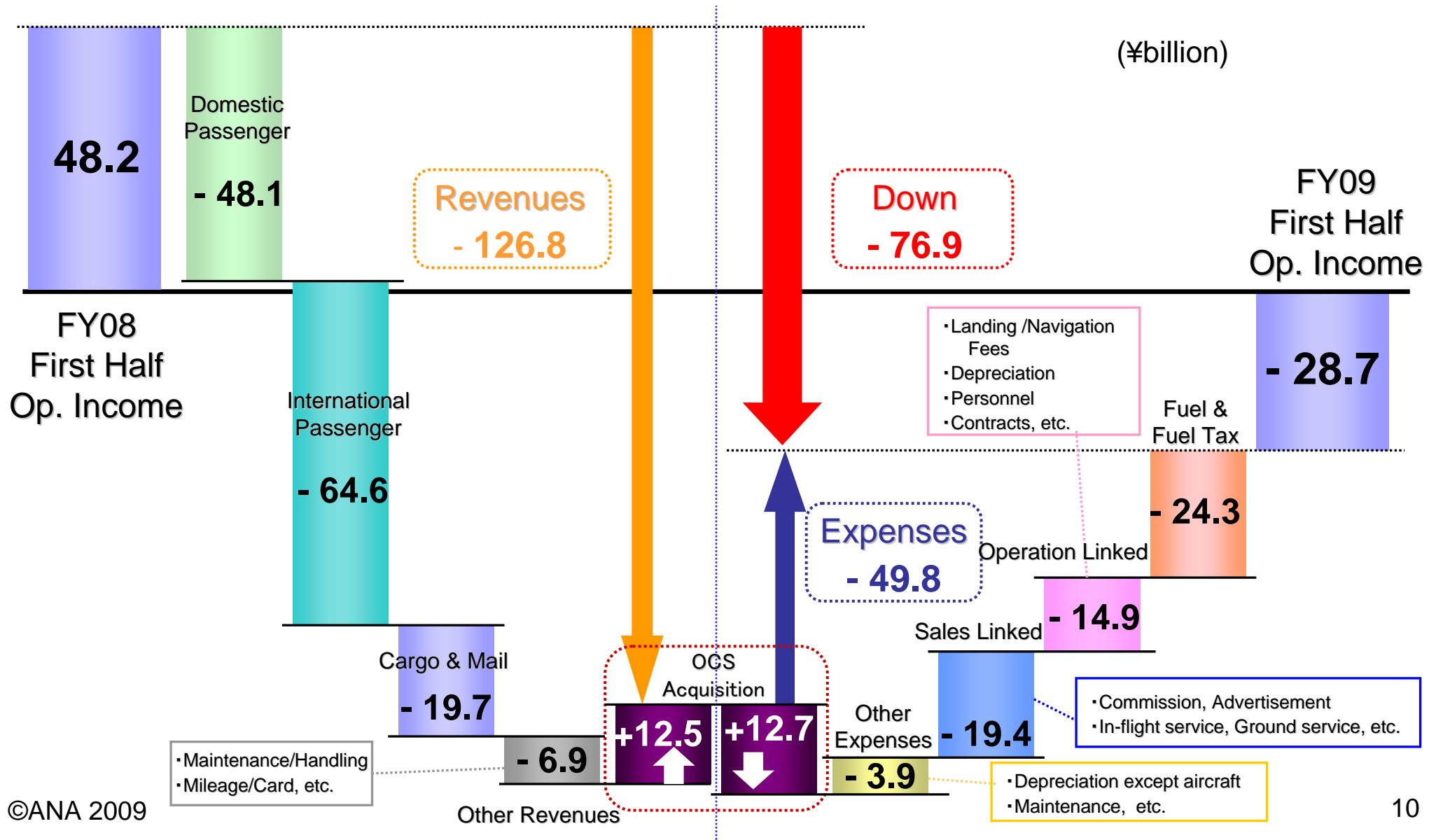
(1) Operating Revenues & Expenses

		First Half FY08	First Half FY09	Change	2Q/FY09	Change
Operating Revenues	Domestic Passengers	372.5	324.4	- 48.1	185.7	- 20.3
	International Passengers	165.6	100.9	- 64.6	57.1	- 29.9
	Cargo and Mail	61.8	42.0	- 19.7	22.3	- 9.7
	Other	66.9	72.5	+ 5.6	38.0	+ 3.9
	Total	666.8	540.0	- 126.8	303.2	- 56.0
Operating Expenses	Fuel and Fuel Tax	149.8	125.4	- 24.3	67.0	- 21.0
	Landing and Navigation Fees	52.1	47.8	- 4.3	24.3	- 2.5
	Aircraft Leasing Fees	30.4	29.1	- 1.3	14.8	- 0.8
	Depreciation and Amortization	53.8	54.4	+ 0.5	27.5	+ 0.6
	Aircraft Maintenance	29.4	27.8	- 1.6	13.1	- 1.7
	Personnel	119.6	115.2	- 4.4	57.0	- 2.6
	Sales Commissions	51.9	36.2	- 15.6	20.2	- 6.9
	Contracts	40.2	39.2	- 1.0	20.0	- 0.4
	Other	91.0	93.4	+ 2.3	46.3	+ 0.2
	Total	618.6	568.8	- 49.8	290.4	- 35.1
Op. Income	Operating Income	48.2	- 28.7	- 76.9	12.7	- 20.8

(¥billion)

II. Air Transportation

(2) Breakdown of Operating Income (vs. FY08 First Half)



II. Air Transportation



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(3) Review of Operations

Domestic Passenger Operations

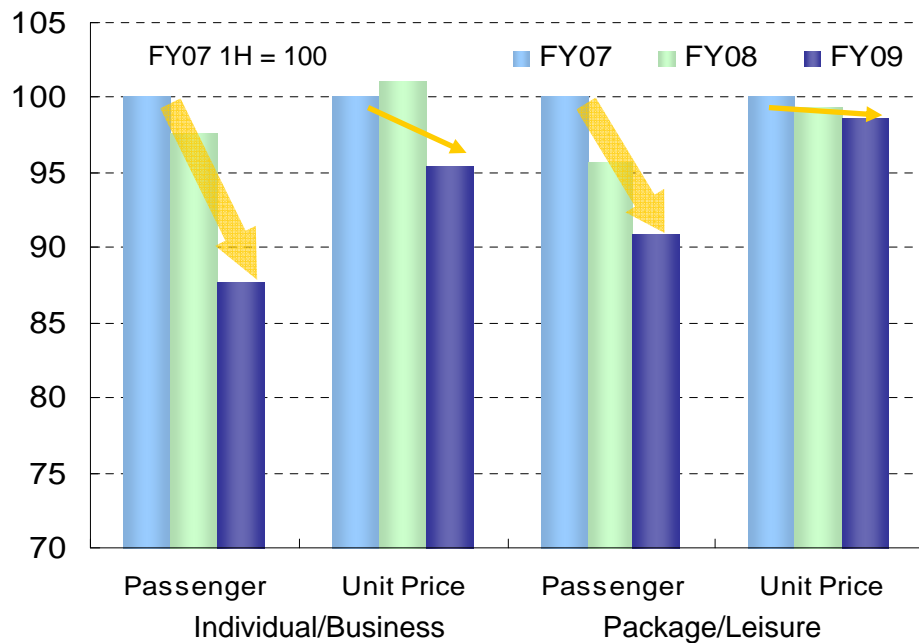
	First Half FY08	First Half FY09	Y/Y %	2Q/FY09	Y/Y %
Passengers (thousands)	22,281	20,206	90.7	11,175	94.5
Available Seat Km (million)	30,452	29,559	97.1	15,240	98.1
Revenue Passenger Km (million)	19,542	17,960	91.9	10,011	95.7
Load Factor (%)	64.2	60.8	- 3.4 pts	65.7	- 1.7 pts
Passenger Revenues (¥billion)	372.5	324.4	87.1	185.7	90.1
Unit Revenue (¥/ASK)	12.2	11.0	89.7	12.2	91.8
Yield (¥/RPK)	19.1	18.1	94.7	18.6	94.2
Unit Price (¥)	16,721	16,054	96.0	16,622	95.4

II. Air Transportation

Trends in Domestic Passenger Operations

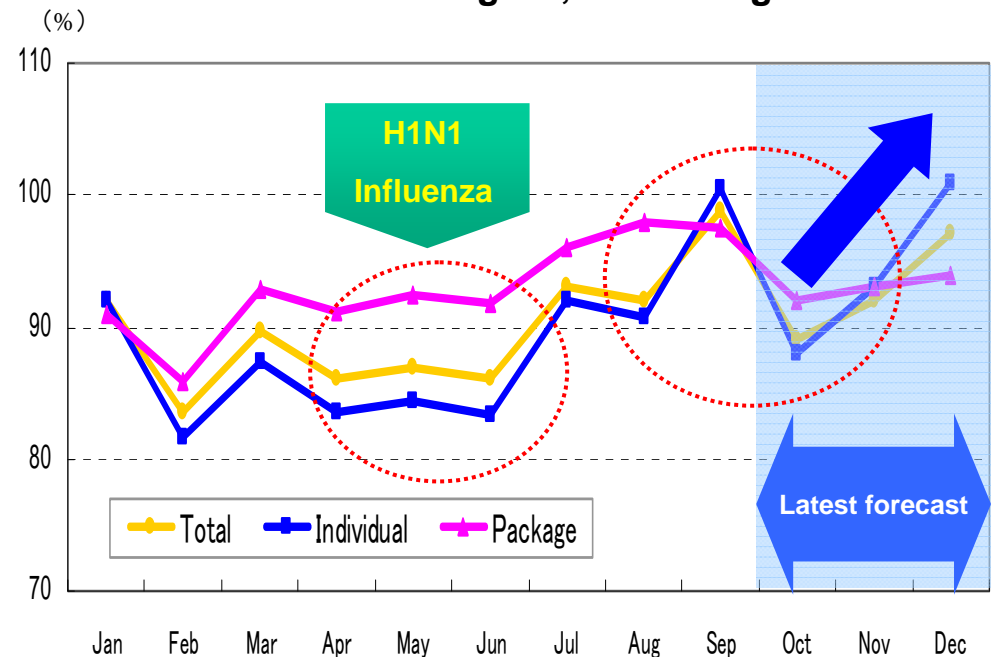
No. of passengers and unit price by segment for First Half FY09

✓ Revenue decline due to sharp drop in demand



No. of domestic passengers

✓ Hit bottom during Q1; recovering trend



Topics for FY09 2Q:

- ✈ Summer sales promotion (July 1 through September 30) : Fare promotions; cooperative product introduction with travel agencies
- ✈ “Silver Week” results (19 through 23 September) : Passengers up 16.9% (year-on-year); L/F 85.2% (+12.4%)
- ✈ “Premium Pass 300” : Exclusive ticket for Premium Class customers valid September 1, 2009 through August 31, 2010
- ✈ Meal service menu redesign for Premium Class effective September 1

II. Air Transportation



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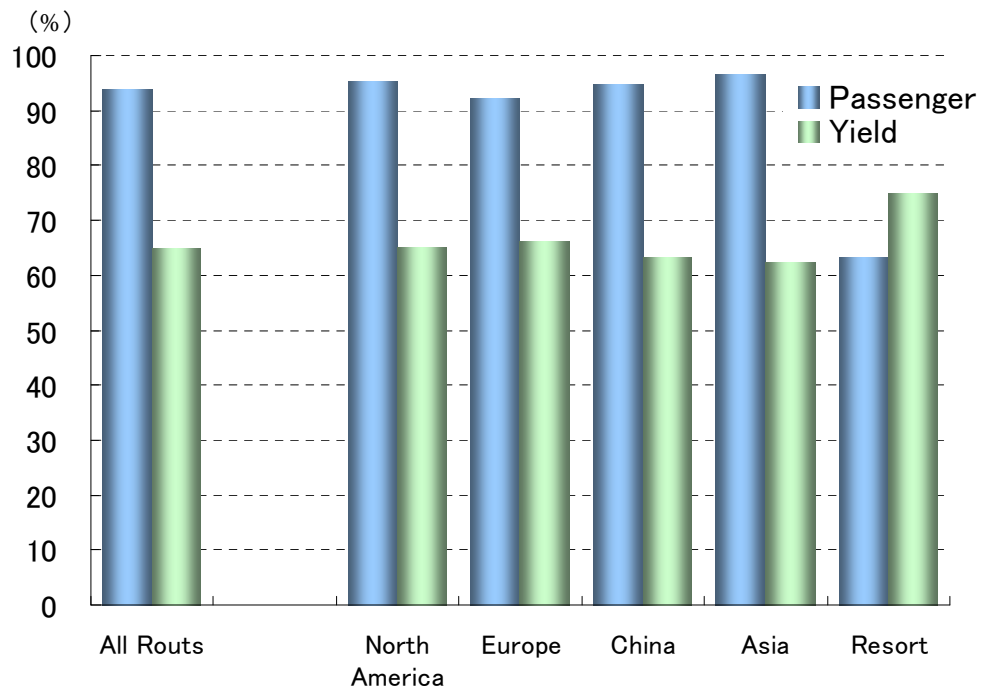
International Passenger Operations

	First Half FY08	First Half FY09	Y/Y %	2Q/FY09	Y/Y %
Passengers (thousands)	2,335	2,186	93.6	1,216	102.5
Available Seat Km (million)	14,227	13,475	94.7	6,806	95.3
Revenue Passenger Km (million)	10,376	9,750	94.0	5,303	100.9
Load Factor (%)	72.9	72.4	- 0.6 pts	77.9	+ 4.3 pts
Passenger Revenues (¥billion)	165.6	100.9	61.0	57.1	65.6
Unit Revenue (¥/ASK)	11.6	7.5	64.4	8.4	68.8
Yield (¥/RPK)	16.0	10.4	64.9	10.8	65.0
Unit Price (¥)	70,897	46,183	65.1	46,949	64.0

Trends in International Passenger Operations

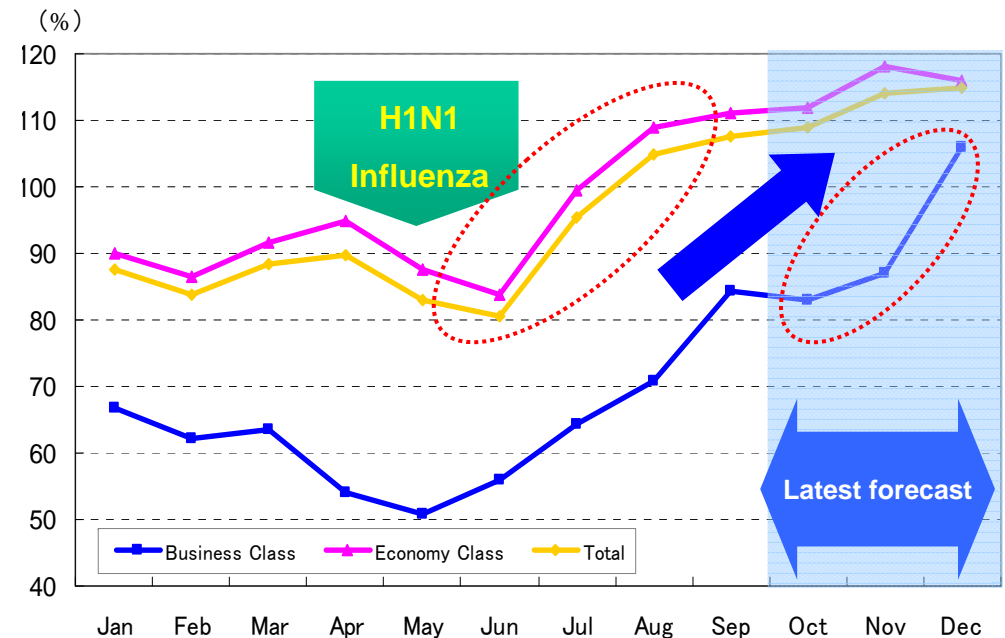
No. of passengers and yield by destination for First Half FY09

✓ Demand recovery of more than 90%; however, yield remains low



No. of international passengers

✓ Leisure demand recovery; echoed by improving business demand



Topics for FY09 2Q:

- ➔ Summer sales promotions (July 1 through September 30) : Product promotional campaigns; charter operations between Haneda and Guam
- ➔ Eliminated fuel surcharge : Surcharge eliminated for tickets issued between July 1 and September 30 (will reinstate charge beginning October 1)
- ➔ "Silver Week" results (Sep. 19 through 23) : Passengers up 7.2% (year-on-year); L/F 86.5% (+12.3%)
- ➔ New code share operation with US Airways began September 16

II. Air Transportation



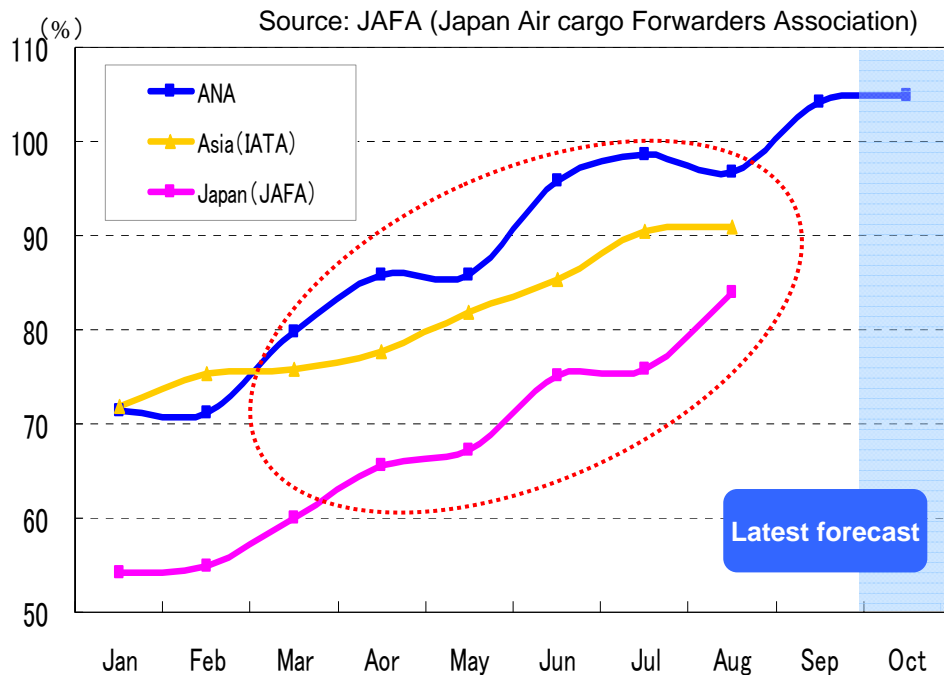
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Cargo Operations		First Half FY08	First Half FY09	Y/Y %	2Q/FY09	Y/Y %
Domestic Cargo	Cargo Revenues (¥billion)	16.5	15.8	96.2	8.2	97.6
	Available Ton Km (million)	1,002	979	97.7	515	99.8
	Revenue Ton Km (million)	229	227	99.2	118	99.7
	Revenue Ton (thousand tons)	235	229	97.5	120	98.6
	Unit Price (¥/kg)	70	69	98.6	68	99.0
International Cargo	Cargo Revenues (¥billion)	41.4	22.8	55.2	12.5	57.8
	Available Ton Km (million)	1,413	1,332	94.2	673	94.5
	Revenue Ton Km (million)	915	819	89.6	431	94.6
	Revenue Ton (thousand tons)	197	186	94.5	99	99.9
	Unit Price (¥/kg)	210	122	58.4	126	57.9
Freighter (Int'l/Dom)	Cargo Revenues (¥billion)	13.0	7.5	57.7	4.2	61.1
	Available Ton Km (million)	374	295	78.9	152	78.9
	Revenue Ton Km (million)	197	160	81.0	89	87.6
	Revenue Ton (thousand tons)	74	70	95.3	39	102.4
	Unit Price (¥/kg)	176	106	60.5	110	59.7

Trends in International Cargo Operations

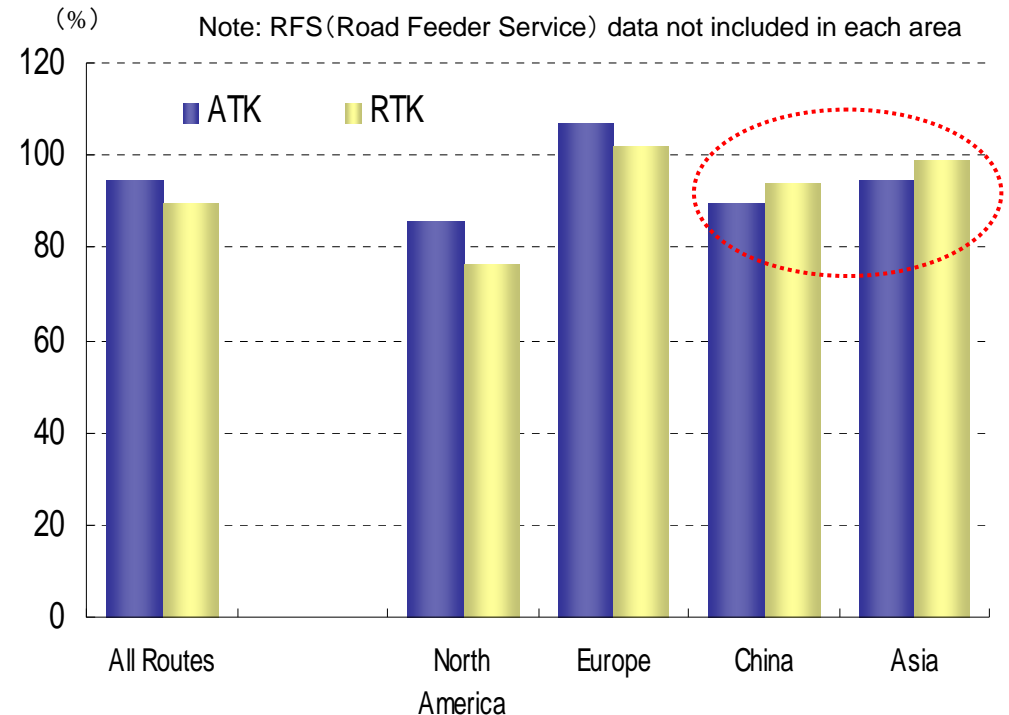
International freight volume by destination for First Half FY09

✓ International freight volume recovers gradually



ANA, JAFA and IATA imports/exports

✓ Volume and Load Factor improve in China and Asia



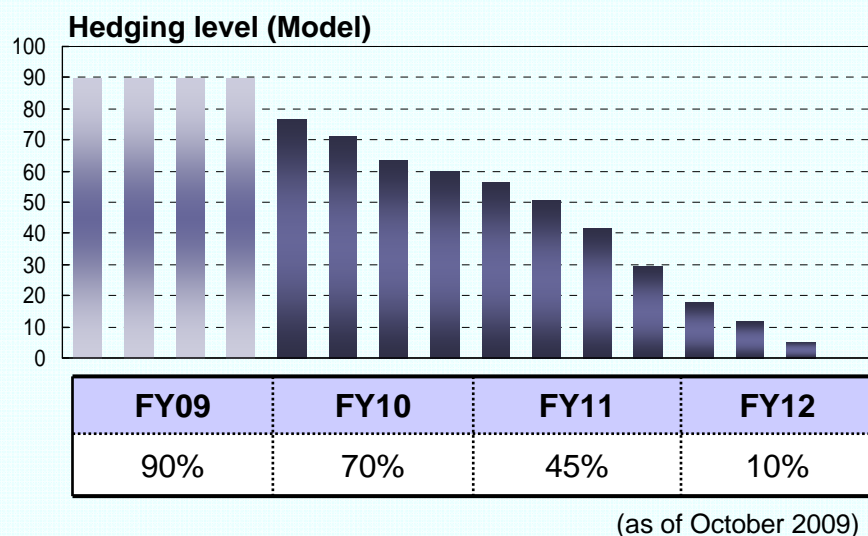
Topics for FY09 2Q:

- ✈ Fuel surcharge revisions: Surcharge increase during July and August; decrease in September; increase on October 1
- ✈ A third Boeing 767-BCF (Converted Freighter) introduced on July 14; total of seven freighters in operation (four B6-F; three B6-BCF)
- ✈ OCS and ALLEX merged in August; OCS remains as surviving company looking to become a regional integrator in Asia.

(4) Fuel and Foreign Exchange

Jet Fuel Hedging

- ◆ Policy: Hedge up to 80 – 90 %
- ◆ Method: 7% per quarter, 12 quarters in advance



Non-hedged impact of Dubai crude oil price and currency fluctuations on fuel expense

1 USD change per barrel	1.9 billion / year
1 JPY per USD change	1.8 billion / year

Foreign Currency Hedging for Jet Fuel

- ◆ Policy: Hedge 80% of annual dollar payments
- ◆ Method: 10% per year, 5 years in advance, making up the balance in the final year

	FY09	FY10	FY11	FY12
Hedge Ratio	70%	50%	40%	30%

(as of October 2009)

Market index and assumption for FY09

	First Half (A)	Second Half (E)	Second Half (Org)
Exchange Rate (JPY/USD)	95.49	95	95
Dubai Crude Oil (USD/BBL)	63.5	65	52
Kerosene (USD/BBL)	70.9	75	66

(First Half: April to Sep.09, Second Half: Oct. to Mar.10)



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(1) Revised Forecast for FY09

	FY08A	FY09E (Revised)	Change	FY09E (Original)	Change vs. Original
Operating Revenues	1,392.5	1,260.0	- 132.5	1,350.0	- 90.0
Operating Expenses	1,384.9	1,280.0	- 104.9	1,315.0	- 35.0
Operating Income	7.5	- 20.0	- 27.5	35.0	- 55.0
Op. Margin (%)	0.5	-	-	2.6	-
Recurring Income	0.0	- 45.0	- 45.0	5.0	- 50.0
Net Income	- 4.2	- 28.0	- 23.7	3.0	- 31.0
Dividends (¥)	1.00	-	-1.00	ND*	

*Not determined

(¥billion)

(2) Revised Forecast by Segment

	FY08A		FY09E (Revised)		Change		FY09E (Original)		Change vs. Original	
	Revenues	Op. Income	Revenues	Op. Income	Revenues	Op. Income	Revenues	Op. Income	Revenues	Op. Income
Transportation	1,229.5	4.7	1,121.0	- 22.0	- 108.5	- 26.7	1,200.0	32.5	- 79.0	- 54.5
Leisure Travel	188.7	- 0.6	172.0	- 0.5	- 16.7	+ 0.1	180.0	0.0	- 8.0	- 0.5
Other	148.2	3.3	133.0	2.5	- 15.2	- 0.8	135.0	2.5	- 2.0	-
Eliminations	- 173.9	0.0	- 166.0	0.0	7.9	- 0.0	- 165.0	0.0	- 1.0	-
Total (consolidated)	1,392.5	7.5	1,260.0	- 20.0	- 132.5	- 27.5	1,350.0	35.0	- 90.0	- 55.0

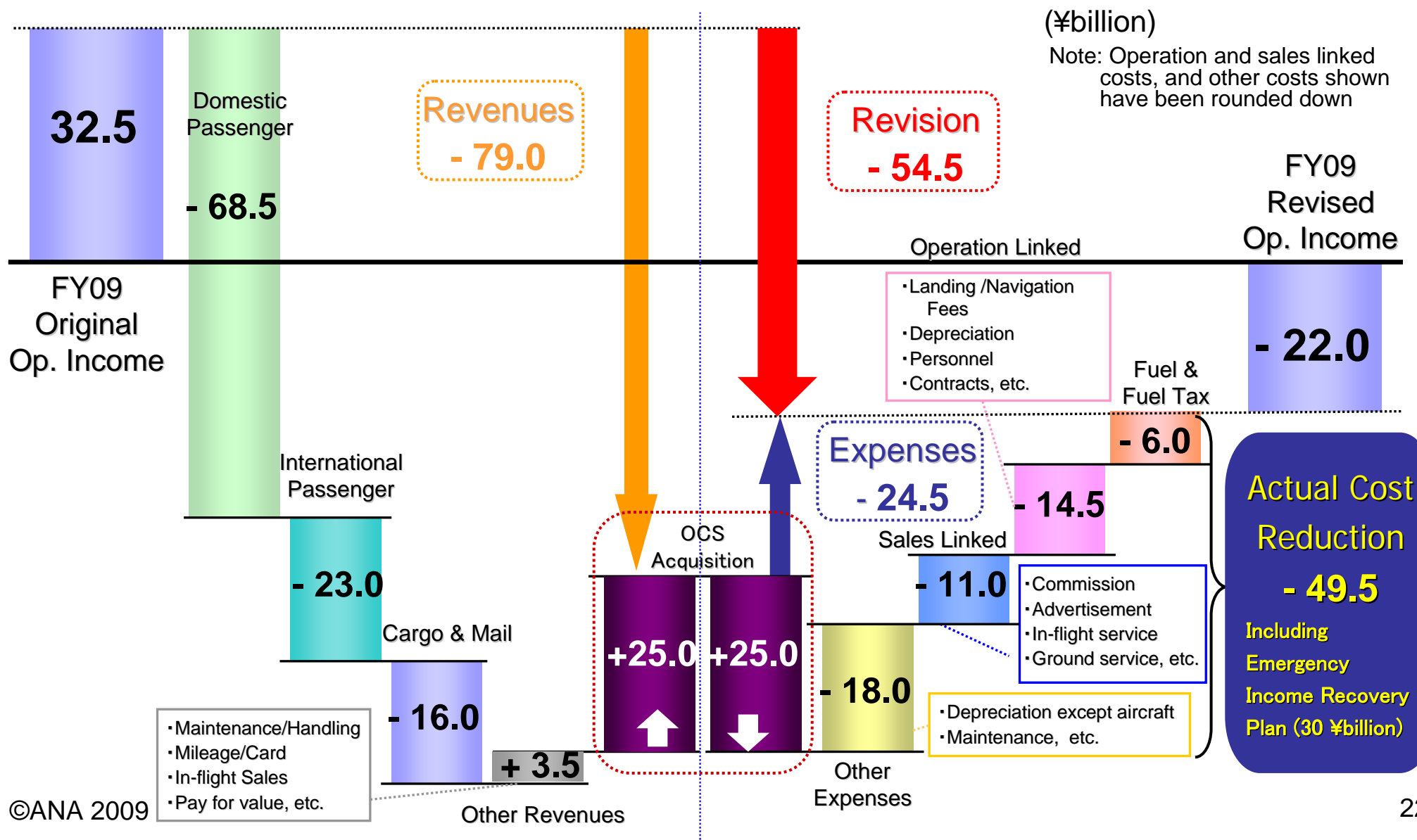
(¥billion)

(3) Revised forecast for Air Transportation

	FY08A	FY09E (Revised)	Change	FY09E (Original)	Change vs. Original	
Operating Revenues	Domestic Passengers	699.3	- 53.8	714.0	- 68.5	
	International Passengers	291.0	- 70.0	244.0	- 23.0	
	Cargo and Mail	109.7	- 15.7	110.0	- 16.0	
	Other (Portion Attributed to Newly Consolidated Subsidiaries)	129.3	160.5 (25.0)	+ 31.2 (+ 25.0)	132.0	+ 28.5 (+ 25.0)
	Total	1,229.5	1,121.0	- 108.5	1,200.0	- 79.0
Operating Expenses	Fuel and Fuel Tax	303.4	- 53.9	255.5	- 6.0	
	Non Fuel Expense (Portion Attributed to Newly Consolidated Subsidiaries)	921.3	893.5 (25.0)	- 27.8 (+ 25.0)	912.0	- 18.5 (+ 25.0)
	Total	1,224.7	1,143.0	- 81.7	1,167.5	- 24.5
Op. Income	Operating Income	4.7	- 22.0	- 26.7	32.5	- 54.5

(¥billion)

(4) Breakdown of Revised Operating Income (vs. Original)



(5) Revised Assumptions for FY09

Assumptions for Passenger Operations

	Domestic Passengers			International Passengers		
	First Half FY09(A)	Second Half FY09(E)	FY09(E)	First Half FY09(A)	Second Half FY09(E)	FY09(E)
Available Seat Km (Y/Y %)	97.1	95.5	96.3	94.7	95.7	95.2
Revenue Passenger Km (Y/Y %)	91.9	99.8	95.7	94.0	110.0	101.4
Passengers (Y/Y %)	90.7	99.5	94.9	93.6	112.4	102.5
Load Factor (%) (Y/Y %)	60.8 (- 3.4 pts)	65.5 (+ 2.8 pts)	63.1 (- 0.4 pts)	72.4 (- 0.6 pts)	75.5 (+ 9.8 pts)	73.9 (+ 4.5 pts)
Unit Revenue (¥) (Y/Y %)	11.0 (89.7)	11.7 (102.9)	11.3 (95.8)	7.5 (64.4)	9.2 (100.0)	8.3 (79.8)
Yield (¥) (Y/Y %)	18.1 (94.7)	17.8 (98.5)	17.9 (96.5)	10.4 (64.9)	12.1 (87.0)	11.3 (74.9)
Unit Price (¥) (Y/Y %)	16,054 (96.0)	15,759 (98.7)	15,906 (97.2)	46,183 (65.1)	50,938 (85.1)	48,650 (74.1)

Assumptions for Cargo Operations

	Domestic Cargo			International Cargo			Freighter (Dom/Int'l)		
	First Half (A)	Second Half (E)	FY09(E)	First Half (A)	Second Half (E)	FY09(E)	First Half (A)	Second Half (E)	FY09(E)
Available Ton km (Y/Y %)	97.7	94.3	96.0	94.2	94.7	94.5	78.9	83.5	81.2
Revenue Ton km (Y/Y %)	99.2	102.5	100.9	89.6	116.8	101.7	81.0	110.3	94.2
Revenue Ton (Y/Y %)	97.5	101.6	99.6	94.5	152.1	120.0	95.3	196.9	141.0
Unit Price (¥) (Y/Y %)	69 (98.6)	65 (93.2)	67 (95.8)	122 (58.4)	138 (77.9)	131 (67.1)	106 (60.5)	104 (70.0)	105 (64.2)

III. Outlook for FY09

Assumptions (vs. FY07)

		Domestic			International		
		First Half FY09(A)	Second Half FY09(E)	FY09(E)	First Half FY09(A)	Second Half FY09(E)	FY09(E)
Passenger	Passenger Revenues	85.1	89.6	87.3	62.3	80.3	71.0
	Available Seat Km	93.2	88.8	91.0	95.5	92.4	93.9
	Revenue Passenger Km	89.1	91.1	90.1	90.6	93.9	92.2
	Passengers	87.7	90.5	89.1	90.2	98.1	94.1
	Unit Revenue	91.3	101.0	95.9	65.3	87.0	75.5
	Yield	95.5	98.4	96.9	68.8	85.5	76.9
	Unit Price	97.0	99.1	98.0	69.1	81.9	75.4
Cargo	Cargo Revenues	105.6	101.1	103.3	66.8	86.4	77.0
	Available Ton Km	95.4	80.6	87.7	101.9	97.7	99.8
	Revenue Ton	102.0	102.5	102.2	109.4	124.5	117.3
	Unit Price	103.6	98.6	101.0	61.0	69.4	65.7

(Y/Y %)



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International Passenger Operation FY09 First Half & 2Q

		First Half Composition (%)	Change vs. FY08 (pts)	2Q Composition (%)	Change vs. FY08 (pts)
Revenue	North America	30.1	+ 0.5	30.1	+ 0.5
	Europe	24.3	+ 0.0	24.4	- 0.2
	China	24.3	- 0.4	24.2	+ 0.0
	Asia	18.0	- 0.2	17.5	- 0.6
	Resort	3.3	+ 0.2	3.8	+ 0.3
Available Seat Km	North America	31.7	+ 1.4	31.3	+ 1.0
	Europe	21.4	+ 0.3	20.7	- 0.5
	China	22.4	- 1.3	22.6	- 1.0
	Asia	19.9	- 0.3	19.8	- 0.3
	Resort	4.7	- 0.2	5.6	+ 0.8
Revenue Passenger Km	North America	32.9	+ 0.3	32.4	- 0.3
	Europe	24.0	- 0.5	23.4	- 0.9
	China	18.4	+ 0.1	19.4	+ 1.2
	Asia	20.2	+ 0.4	20.0	+ 0.3
	Resort	4.4	- 0.4	4.7	- 0.3

International Cargo Operation FY09 First Half & 2Q

		First Half Composition (%)	Change vs. FY08 (pts)	2Q Composition (%)	Change vs. FY08 (pts)
Revenue	North America	24.1	- 3.2	22.8	- 3.8
	Europe	14.5	+ 0.8	14.9	+ 1.7
	China	37.5	- 0.3	38.9	- 0.3
	Asia	18.2	- 0.5	18.4	- 0.1
	Others	5.7	+ 3.2	4.8	+ 2.5
Available Ton Km	North America	38.3	- 3.7	37.0	- 5.0
	Europe	17.3	+ 2.1	18.1	+ 2.9
	China	21.7	- 1.1	22.2	- 0.5
	Asia	17.8	+ 0.1	18.3	+ 0.4
	Others	5.0	+ 2.6	4.5	+ 2.1
Revenue Ton Km	North America	39.4	- 6.6	37.5	- 7.3
	Europe	21.2	+ 2.6	22.5	+ 4.0
	China	18.6	+ 0.8	19.8	+ 1.2
	Asia	16.0	+ 1.5	16.3	+ 1.3
	Others	4.9	+ 1.8	3.9	+ 0.8

【Supplementary Reference】



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Aircraft	Mar 2009	Sep 2009	Change	Owned	Leased	
Wide-Body	Boeing 747-400 (International)	5	4	Δ 1	1	3
	Boeing 747-400 (Domestic)	10	10	-	10	0
	Boeing 777-300ER	13	13	-	10	3
	Boeing 777-300	7	7	-	7	0
	Boeing 777-200ER	7	7	-	4	3
	Boeing 777-200	16	16	-	14	2
Mid-Body	Boeing 767-300ER	21	21	-	10	11
	Boeing 767-300	33	33	-	33	0
	Boeing 767-300F	4	4	-	0	4
	Boeing 767-300BCF	2	3	+ 1	3	0
Narrow-Body	Airbus A320-200 (International)	5	5	-	0	5
	Airbus A320-200 (Domestic)	25	24	Δ 1	15	9
	Boeing 737-800	4	7	+ 3	7	0
	Boeing 737-700ER	2	2	-	2	0
	Boeing 737-700	16	16	-	12	4
	Boeing 737-500	21	19	Δ 2	10	9
Regional	Bombardier DHC-8-400 (Q400)	14	14	-	1	13
	Bombardier DHC-8-300 (Q300)	5	5	-	1	4
Total	210	210	-	140	70	

Forward-Looking Statements. This material contains forward-looking statements based on ANA's current plans, estimates, strategies, assumptions and beliefs. These statements represent the judgments and hypotheses of the Company's management based on currently available information. Air transportation, the Company's core business, involves government-mandated costs that are beyond the Company's control, such as airport utilization fees and fuel taxes. In additions, conditions in the markets served by the Company are subject to significant fluctuations.

It is possible that these conditions will change dramatically due to a number of factors, such as trends in the economic environment, fuel prices, technologies, demand, competition, foreign exchange rate fluctuations, and others. Due to these risks and uncertainties, it is possible that the Company's future performance will differ significantly from the contents of this material. Accordingly, there is no assurance that the forward-looking statements in this material will prove to be accurate.

Thank you.

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