



ANA Group Traffic Results

March - 2013

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1. Traffic Results

(1) International Passenger

	April	May	June	July	August	September	First Half Total
Number of passengers	511,518	544,693	536,183	565,594	628,273	525,552	3,311,813
% Comparison on previous year	137.3	124.6	115.5	111.6	112.2	105.1	116.6
Passenger load factor (%)	71.1	76.6	78.1	76.8	83.8	78.5	77.6
Available seat km (thousand)	2,996,245	3,081,489	2,981,787	3,125,070	3,213,718	3,092,355	18,490,662
% Comparison on previous year	109.0	109.2	108.3	108.0	111.0	110.3	109.3
Revenue passenger km (thousand)	2,129,577	2,359,512	2,329,203	2,401,148	2,693,995	2,428,214	14,341,648
% Comparison on previous year	140.4	121.9	115.4	109.8	112.4	113.0	117.5

	October	November	December	January	February	March	Second Half Total	Annual Total
Number of passengers	463,332	484,253	510,181	509,125	461,351	536,578	2,964,820	6,276,633
% Comparison on previous year	94.0	98.0	101.9	101.7	92.7	96.4	97.4	106.7
Passenger load factor (%)	71.6	72.2	73.7	72.8	72.2	75.4	73.0	75.2
Available seat km (thousand)	3,134,987	3,238,398	3,354,018	3,373,176	3,006,786	3,349,126	19,456,491	37,947,154
% Comparison on previous year	108.4	115.0	115.0	114.5	105.4	109.3	111.3	110.3
Revenue passenger km (thousand)	2,243,364	2,337,317	2,473,206	2,455,938	2,170,240	2,524,184	14,204,250	28,545,898
% Comparison on previous year	105.8	111.4	114.0	111.7	101.4	104.4	108.0	112.6

(2) International Passenger by Route

March - 2013

	Number of passengers	% Comparison on previous year	Passenger load factor (%)	Available seat km (thousand)	% Comparison on previous year	Revenue passenger km (thousand)	% Comparison on previous year
North America	109,518	112.6	77.5	1,248,746	121.5	967,317	113.7
Europe	53,737	95.2	73.7	691,606	100.3	509,990	95.2
Asia	373,323	92.7	74.3	1,408,774	104.6	1,046,877	101.6
Total	536,578	96.4	75.4	3,349,126	109.3	2,524,184	104.4

Annual Total

	Number of passengers	% Comparison on previous year	Passenger load factor (%)	Available seat km (thousand)	% Comparison on previous year	Revenue passenger km (thousand)	% Comparison on previous year
North America	1,244,778	117.5	79.9	13,580,376	112.9	10,846,196	117.5
Europe	625,945	113.3	74.9	7,932,578	112.7	5,941,255	113.2
Asia	4,405,910	103.2	71.5	16,434,200	107.1	11,758,448	108.2
Total	6,276,633	106.7	75.2	37,947,154	110.3	28,545,898	112.6

(3) Domestic Passenger

	April	May	June	July	August	September	First Half Total
Number of passengers	2,768,420	3,111,856	3,001,435	3,266,711	3,830,008	3,412,042	19,390,472
% Comparison on previous year	123.3	114.2	109.6	105.0	99.0	100.5	107.2
Passenger load factor (%)	56.7	58.9	58.1	58.6	68.3	66.5	61.3
Available seat km (thousand)	4,258,204	4,599,589	4,549,924	4,968,972	5,036,967	4,570,838	27,984,495
% Comparison on previous year	104.0	107.6	106.6	106.0	101.9	99.0	104.1
Revenue passenger km (thousand)	2,412,790	2,707,449	2,642,899	2,913,755	3,440,077	3,039,071	17,156,041
% Comparison on previous year	123.9	112.8	109.8	104.7	98.5	99.7	106.7

	October	November	December	January	February	March	Second Half Total	Annual Total
Number of passengers	3,578,156	3,438,985	3,058,370	2,790,402	2,772,932	3,286,124	18,924,969	38,315,441
% Comparison on previous year	101.3	107.0	103.0	100.8	98.4	99.8	101.8	104.5
Passenger load factor (%)	66.2	66.7	58.5	55.6	61.2	64.9	62.2	61.8
Available seat km (thousand)	4,799,723	4,508,783	4,636,836	4,492,032	4,053,586	4,519,575	27,010,535	54,995,030
% Comparison on previous year	102.2	104.4	103.6	101.1	96.6	98.6	101.1	102.6
Revenue passenger km (thousand)	3,178,545	3,007,227	2,712,690	2,497,845	2,480,469	2,934,968	16,811,744	33,967,785
% Comparison on previous year	100.7	107.2	103.5	101.3	98.7	100.0	101.9	104.3

(4) Cargo

<International>

	April	May	June	July	August	September	First Half Total
Cargo volume (tons)	44,719.5	43,591.7	42,579.5	43,523.8	43,459.7	47,246.5	265,120.7
% comparison on previous year	101.2	107.1	101.4	102.7	114.0	111.6	106.2
Mail volume (tons)	2,024.5	2,112.2	2,187.4	2,259.2	2,331.3	2,404.8	13,319.4
% Comparison on previous year	112.0	124.1	125.8	117.9	126.0	123.3	121.5

	October	November	December	January	February	March	Second Half Total	Annual Total
Cargo volume (tons)	47,686.8	50,327.7	50,124.8	44,687.1	39,787.8	51,455.4	284,069.6	549,190.3
% comparison on previous year	110.8	110.5	105.8	122.6	93.7	103.7	107.4	106.8
Mail volume (tons)	2,453.0	2,781.2	3,127.3	2,460.3	1,951.8	2,487.4	15,261.0	28,580.4
% comparison on previous year	117.8	135.4	124.5	143.0	96.4	114.0	121.4	121.4

<Domestic>

	April	May	June	July	August	September	First Half Total
Cargo volume (tons)	37,970.9	36,260.1	36,351.3	40,848.1	39,752.3	39,393.8	230,576.5
% comparison on previous year	97.8	105.6	94.0	95.0	99.6	95.3	97.7
Mail volume (tons)	2,454.6	2,527.3	2,793.8	2,451.8	2,319.9	2,385.0	14,932.5
% comparison on previous year	90.5	104.4	100.4	101.1	101.7	99.6	99.4

	October	November	December	January	February	March	Second Half Total	Annual Total
Cargo volume (tons)	42,529.3	42,624.3	52,826.4	35,409.2	37,970.9	43,042.4	254,402.4	484,978.9
% comparison on previous year	100.1	105.8	106.7	107.5	97.8	100.6	103.1	100.4
Mail volume (tons)	2,593.9	2,692.6	2,990.4	2,437.1	2,454.6	2,697.2	15,865.8	30,798.2
% comparison on previous year	98.2	98.0	94.8	99.3	90.5	103.3	97.2	98.3

2. Other Data

(1) Operation Data (March 2013) *

<International Passenger>

	Flight Operation Rate (%)	On-time Departure Rate (%)	On-time Arrival Rate (%)
ANA Group	93.6	87.3	82.2
Same month previous year	100.0	89.5	81.6

※within 15 minutes for both departure and arrival

<Domestic Passenger>

	Flight Operation Rate (%)	On-time Departure Rate (%)	On-time Arrival Rate (%)
ANA Group	96.9	92.5	89.8
Same month previous year	99.3	93.9	90.3

※within 15 minutes for both departure and arrival

(2) Network (May 2013) *

<International>

	Cities served	Routes served	Flights/ Week
ANA Group	31	62	948

<Domestic>

	Cities served	Routes served	Flights/ Day
ANA Group	50	113	812

(3) Fleet (as of April 20, 2013)

B747-400	B777-300	B777-200
5	26	26
B787-8	B767-300	B737-800
17	61	22
B737-700	B737-500	A320
18	19	18
DHC8-300	DHC8-400	Total
1	20	233

* All figures are given on flights operated by ANA Group, excluding code-share flights.