

ANA Group Traffic Results

March - 2015

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1. Traffic Results

(1) International Passenger

	April	May	June	July	August	September	First Half Total
Number of passengers	550,975	579,616	556,544	619,770	685,052	593,181	3,585,138
% Comparison on previous year	121.1	120.9	110.9	111.1	108.8	108.6	113.1
Passenger load factor (%)	65.4	71.0	70.7	74.9	81.4	73.9	72.9
Available seat km (thousand)	4,051,227	4,159,220	4,019,880	4,151,678	4,176,822	4,071,751	24,630,579
% Comparison on previous year	127.2	126.3	120.8	120.2	120.0	118.5	122.1
Revenue passenger km (thousand)	2,650,638	2,952,947	2,840,970	3,111,325	3,400,525	3,009,855	17,966,260
% Comparison on previous year	125.0	125.4	114.2	117.8	117.2	116.5	119.1

	October	November	December	January	February	March	Second Half Total	Annual Total
Number of passengers	581,231	573,838	612,466	578,802	586,982	680,159	3,613,478	7,198,616
% Comparison on previous year	108.3	109.6	116.3	104.9	123.7	123.0	114.1	113.6
Passenger load factor (%)	68.4	69.5	73.5	67.7	71.0	76.6	71.1	72.0
Available seat km (thousand)	4,202,337	4,055,266	4,200,902	4,183,650	3,814,808	4,256,874	24,713,838	49,344,416
% Comparison on previous year	116.5	115.8	116.0	115.7	116.8	116.3	116.2	119.0
Revenue passenger km (thousand)	2,872,373	2,818,496	3,088,079	2,834,018	2,709,896	3,259,833	17,582,695	35,548,955
% Comparison on previous year	111.3	109.1	118.1	103.9	118.0	119.9	113.3	116.1

(2) International Passenger by Route March 2015

	Number of passengers	% Comparison on previous year	Passenger load factor (%)	Available seat km (thousand)	% Comparison on previous year	Revenue passenger km (thousand)	% Comparison on previous year
North America	146,617	113.1	77.7	1,662,335	110.0	1,291,058	112.5
Europe	63,113	124.6	70.9	846,576	135.4	600,358	124.8
Asia	470,429	126.3	78.3	1,747,963	114.6	1,368,417	125.5
Total	680,159	123.0	76.6	4,256,874	116.3	3,259,833	119.9

Annual Total

	Number of passengers	% Comparison on previous year	Passenger load factor (%)	Available seat km (thousand)	% Comparison on previous year	Revenue passenger km (thousand)	% Comparison on previous year
North America	1,643,058	114.6	74.7	19,322,303	115.6	14,426,353	113.8
Europe	718,835	119.9	69.2	9,891,141	132.1	6,840,457	120.2
Asia	4,836,723	112.4	70.9	20,130,972	116.7	14,282,144	116.6
Total	7,198,616	113.6	72.0	49,344,416	119.0	35,548,955	116.1

(3) Domestic Passenger

	April	May	June	July	August	September	First Half Total
Number of passengers	2,788,605	3,204,883	3,075,460	3,304,498	3,889,466	3,506,132	19,769,044
% Comparison on previous year	101.6	101.8	100.6	101.3	98.4	98.6	100.2
Passenger load factor (%)	55.6	60.6	59.5	61.4	69.5	66.5	62.4
Available seat km (thousand)	4,463,645	4,624,262	4,539,265	4,818,554	5,058,358	4,711,457	28,215,542
% Comparison on previous year	100.1	98.2	96.1	94.4	97.7	97.7	97.3
Revenue passenger km (thousand)	2,481,932	2,804,579	2,701,952	2,958,885	3,516,394	3,133,021	17,596,762
% Comparison on previous year	102.3	101.9	101.1	101.8	98.8	98.7	100.6

	October	November	December	January	February	March	Second Half Total	Annual Total
Number of passengers	3,586,902	3,530,867	3,098,448	2,991,256	2,925,456	3,457,984	19,590,913	39,359,957
% Comparison on previous year	100.2	99.4	96.3	98.8	104.5	99.8	99.8	100.0
Passenger load factor (%)	68.7	69.5	60.4	59.2	63.5	67.7	64.9	63.6
Available seat km (thousand)	4,644,283	4,496,271	4,598,977	4,554,917	4,149,377	4,631,353	27,075,178	55,290,720
% Comparison on previous year	96.0	98.3	96.7	96.1	102.6	98.0	97.8	97.6
Revenue passenger km (thousand)	3,190,179	3,123,931	2,778,839	2,697,153	2,635,601	3,133,782	17,559,485	35,156,247
% Comparison on previous year	101.0	100.9	97.6	99.6	105.2	100.8	100.8	100.7

(4) Cargo

<International>

	April	May	June	July	August	September	First Half Total
Cargo volume (tons)	59,712.6	59,605.3	60,102.2	62,491.3	60,165.5	60,350.7	362,427.5
% comparison on previous year	125.2	126.7	127.1	130.8	126.4	120.7	126.1
Mail volume (tons)	2,644.1	2,659.4	2,534.3	2,570.5	2,649.5	2,625.3	15,683.2
% Comparison on previous year	113.1	106.3	103.9	102.2	104.7	106.7	106.1

	October	November	December	January	February	March	Second Half Total	Annual Total
Cargo volume (tons)	62,298.6	62,410.1	58,493.4	55,667.8	50,541.9	57,608.0	347,019.6	709,447.1
% comparison on previous year	115.7	110.0	108.2	108.3	116.3	95.0	108.4	116.8
Mail volume (tons)	2,928.0	2,763.3	3,183.3	2,754.4	2,043.3	2,672.5	16,344.9	32,028.1
% comparison on previous year	113.2	104.0	104.5	108.1	96.6	97.2	104.1	105.0

<Domestic>

	April	May	June	July	August	September	First Half Total
Cargo volume (tons)	39,927.7	37,773.4	38,340.0	44,351.0	42,831.0	42,923.5	246,146.7
% comparison on previous year	107.0	106.5	103.0	105.4	105.2	101.4	104.7
Mail volume (tons)	2,828.0	2,831.1	2,845.6	2,723.5	2,578.1	2,598.1	16,404.4
% comparison on previous year	110.1	117.0	102.9	113.9	104.7	97.5	107.4

	October	November	December	January	February	March	Second Half Total	Annual Total
Cargo volume (tons)	44,174.9	41,662.5	52,544.8	35,444.8	35,073.4	43,269.3	252,169.6	498,316.3
% comparison on previous year	98.2	97.1	98.3	96.6	94.8	92.2	96.3	100.3
Mail volume (tons)	2,959.0	2,978.7	3,347.5	2,733.0	2,488.6	2,917.0	17,423.9	33,828.3
% comparison on previous year	108.2	92.9	104.5	106	93.4	101.7	101.0	104.0

2. Other Data

(1) Operation Data (March 2015) *

<International Passenger>

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	Flight	On-time	On-time						
	Operation Rate	Departure Rate	Arrival Rate						
	(%)	(%)	(%)						
ANA Group	100.0	88.9	83.3						
Same month previous year	99.9	89.9	84.0						

*within 15 minutes for both departure and arrival

<Domestic Passenger>

	Flight Operation Rate (%)	On-time Departure Rate (%)	On-time Arrival Rate (%)
ANA Group	98.6	93.7	90.8
Same month previous year	99.3	91.7	87.3

*within 15 minutes for both departure and arrival

(2) Network (April 2015) *

<International>

	Cities served	Routes served	Flights/ Week
ANA Group	36	72	1,138

<Domestic>

	Cities served	Routes served	Flights/ Day
ANA Group	50	117	794

(3) Fleet (as of April 27, 2015)

B777-300	B777-200	B787-8
28	28	32
B787-9	B767-300	B737-800
3	52	31
B737-700	B737-500	A320
18	18	12
DHC8-400	Total	
21	243	

^{*} All figures are given on flights operated by ANA Group, excluding code-share flights.