

## ANA HOLDINGS INC.

-Financial Results for the Three Months ended June 30, 2025

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Group CFO
Executive Vice President
Member of the Board

July 29, 2025



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### 1. FY2025 1Q Financial Results (Overview)

2. FY2025 1Q Financial Results (Details)





### Consolidated 1Q Financial Summary



### Robust demand and favorable fuel and FX market conditions drove a strong start, leading to year-on-year operating income growth.

(¥Billion)	FY24 1Q	FY25 1Q	Difference	YoY
Operating Revenues	516.7	548.7	+31.9	+6.2%
Air Transportation Business	469.5	496.8	+27.2	+5.8%
Operating Expenses	486.4	511.9	+25.4	+5.2%
Air Transportation Business	436.4	461.4	+25.0	+5.7%
Operating Income	30.3	36.7	+6.4	+21.2%
Air Transportation Business	33.1	35.4	+2.2	+6.8%
Operating Income Margin(%)	5.9%	6.7%	+0.8pt	-
Ordinary Income	36.8	35.9	-0.9	-2.5%
Net Income Attributable to Owners of the Parent	24.7	22.9	-1.7	-7.1%
EBITDA	66.8	75.5	+8.7	+13.1%

#### Highlights

#### 1. Operating Revenues

- ·Robust passenger demand drove revenue growth, primarily under the ANA brand.
- •The impact of U.S. tariff policies was limited.

#### 2. Operating Expenses

•Personnel expenses and contract costs increased YoY.

#### 3. Operating Income

·Achieved the second-highest operating income on record.

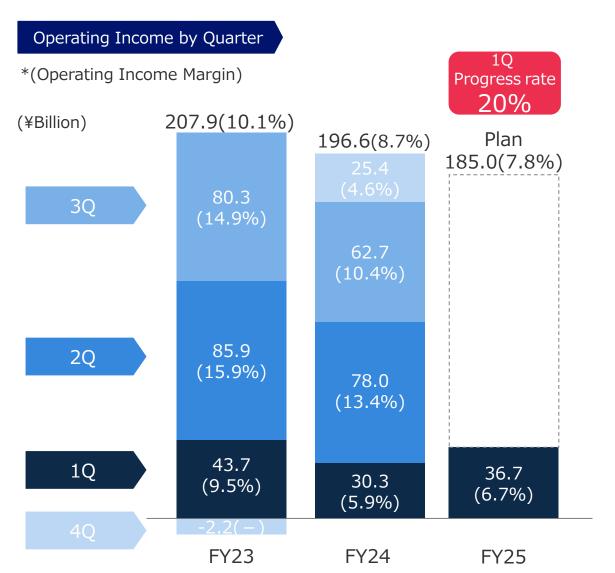
#### **Fuel and FX Market Assumptions**

	FY24 1Q Actual	FY25 1Q Actual	YoY	FY25 Assumptions
Dubai Crude Oil (US\$/bbl)	85.8	68.0	-20.7%	75
Singapore Kerosene (US\$/bbl)	100.2	81.4	-18.8%	90
FX Rate (JPY/USD)	153.8	145.2	-5.6%	150

### Consolidated 1Q Operating Income (Supplementary)



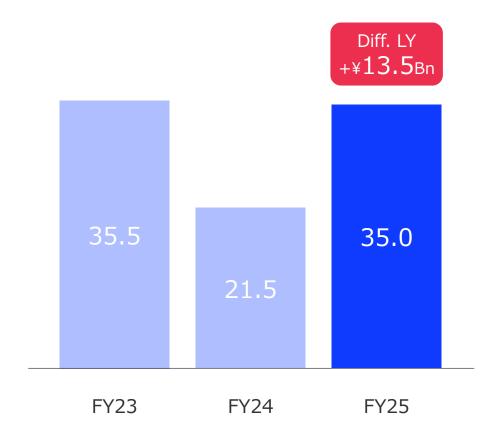
### 1Q progress toward full-year plan outpaced prior year, with adjusted operating income also increasing YoY.



#### Adjusted Operating Income (1Q)

\*Adjusted Operating Income = Operating income - Exemptions/Subsidies + PW1100G Engine Related Compensation (Non-operating income) Stated in approximate values rounded to the nearest JPY 0.5 billion.

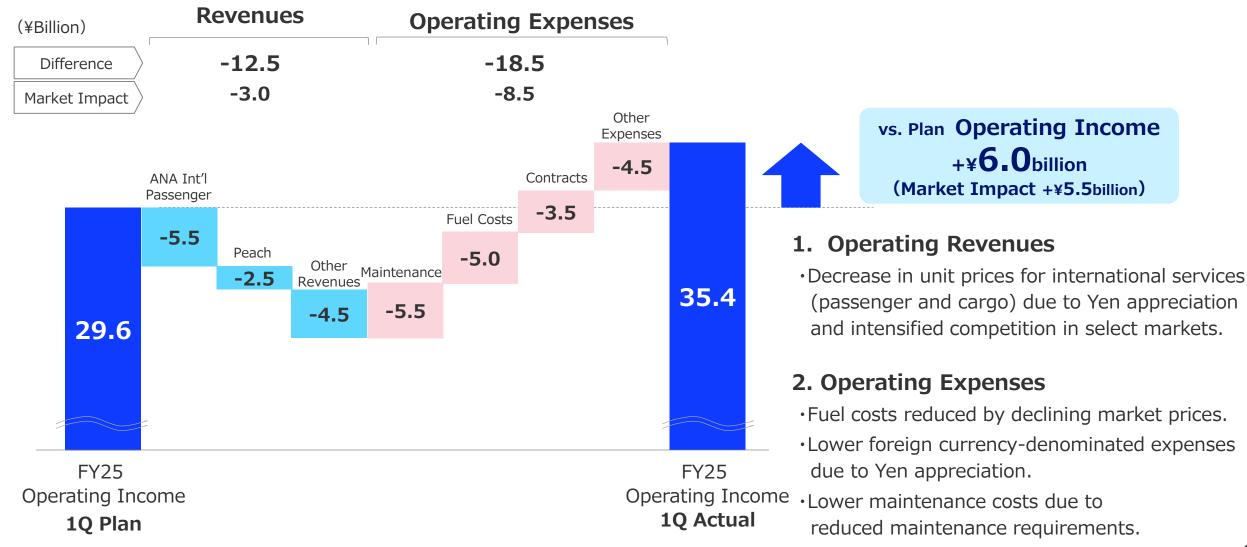
(¥Billion)



### Air Transportation Variance Analysis of Operating Income from Plan



Operating income exceeded the plan by approximately JPY 6.0 billion, driven by fuel and FX market conditions and rigorous cost management.



### Air Transportation Highlights by Business Segment



### **Expanded revenue by capturing robust demand, primarily under the ANA brand.**

	Key Actions / Results	Revenue (YoY)	Key Metrics (YoY)
1 ANA International Passenger	<ol> <li>Increased RPK YoY while raising the proportion of demand to and from Japan.</li> <li>Yield declined YoY due to the impact of FX and fuel surcharge.</li> </ol>	¥206.2Bn (+8.8%)	RPK +12% Yield -2%
2 ANA Domestic Passenger	1) Increased passengers by effectively capturing leisure demand. 2) Improved unit price by revising select fares effective from April.	¥161.9 <sub>Bn</sub> (+6.8%)	Passengers +5% Unit Price +2%
3 ANA International Cargo	<ol> <li>Mitigated U.S. tariff impact on demand from China by capturing demand from other parts of Asia.</li> <li>Unit price declined YoY due to FX &amp; increased supply from Asia.</li> </ol>	¥42.2Bn (-2.0%)	Revenue Ton +2% Unit Price -3%
4 Peach	Captured demand primarily on Taiwan and South Korea routes amid a challenging competitive environment.	¥29.2Bn (-4.5%)	Passengers +0%
5 AirJapan	Expanded revenue through increased capacity and strengthened sales initiatives.	¥2.9 <sub>Bn</sub> (+51.2%)	Passengers +49%

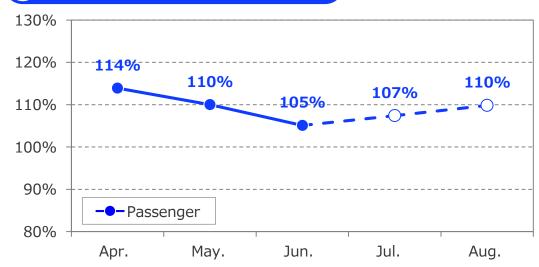
### **Demand Trends by Business Segment (YoY)**



\*All graphs show YoY comparison for the same month.

Jul.

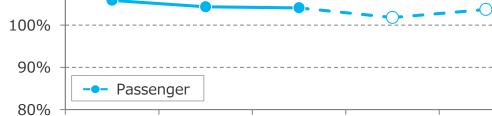
### 1 ANA International Passenger



# 120% 110%

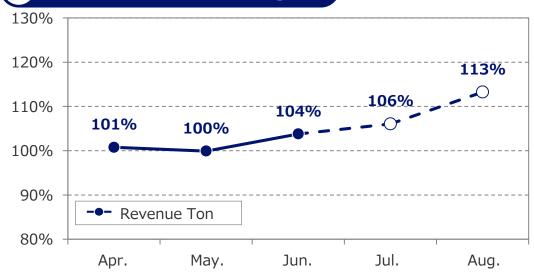


**ANA Domestic Passenger** 



May.

#### 3 ANA International Cargo

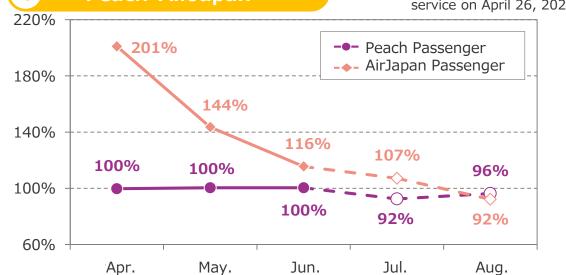




Apr.

\* AirJapan: Second aircraft entered service on April 26, 2024

Aug.



Jun.

#### Consolidated Balance Sheet Management



### Optimizing asset efficiency while maintaining a robust financial foundation through ongoing balance sheet management

#### Balance Sheet at the end of 1Q FY2025

\*Figures in parentheses indicate differences from the end of FY2024.

#### **Key Changes in 1Q**

CAPEX approx.43.0Bn (Including non-aircraft assets) FY25 Plan approx.300.0Bn Total Assets: ¥3,664.2 billion(+¥43.9 billion)

#### Liabilities Assets

Liquidity on Hand ¥1,287.9Bn (+¥71.5Bn)

Aircraft ¥963.0<sub>Bn</sub> (-¥15.7Bn)

#### Interest-bearing Debt ¥1,398.9Bn (+¥49.9Bn)

**Net Assets** 

Shareholders' Equity ¥1,112.4<sub>Bn</sub> (-¥17.8Bn)

**Key Changes in 1Q** 

Debt Raised ¥80.0Bn (Long-term borrowings)

\*Scheduled to repay JPY 200.0 billion in subordinated loans at the end of October.

> **Retained Earnings** +¥22.9Bn

(Quarterly Net Income)

Dividends -¥28.2Bn

**Key Financial Indicators** 

**Equity Ratio** 30.4% (-0.9pt)

**Adjusted Equity Ratio\*** 35.8% (-0.9pt)

Net D/E Ratio 0.1x(No change)

\*Considers the equity credit portion of subordinated loans.

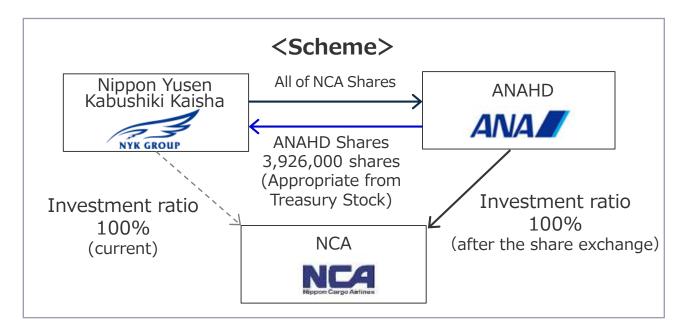
### Consolidated Acquisition of Nippon Cargo Airlines (NCA)



### NCA's full acquisition via share exchange is scheduled to close on August 1, 2025

#### 1. Path to Closing

- 1) July 2023: Commenced preparation for NCA's full acquisition.
- 2) July 2025: Obtained approvals from all relevant national authorities\*.
  - \*Approval in Japan and China are conditional:
  - [Japan] Provision of a portion of cargo space on Narita-Los Angeles/Chicago routes to Polar Air Cargo Worldwide, Inc.
  - [China] Continue/newly undertake cargo ground handling services at Narita and Kansai airports. Assign Narita-Shanghai daily round-trip slot if new entrants request.
- 3) Share exchanges scheduled to be completed on **August 1, 2025.**



#### 2. Financial Impact

Key financial impacts currently anticipated.

NCA's B/S and P/L will be consolidated from 2Q

→Earnings forecast to be revised as necessary

NCA's debt to Nippon Yusen Kabushiki Kaisha to be repaid on the closing date (ANAHD to provide a loan to NCA)

Shareholders' equity to increase due to treasury stock disposal (Final amount based on August 1st closing price)

> Specific amounts to be reviewed in detail after closing



### 1. FY2025 1Q Financial Results (Overview)

### 2. FY2025 1Q Financial Results (Details)







		1Q	
(¥Billion)	FY2024	FY2025	Difference
Operating Revenues	516.7	548.7	+ 31.9
Operating Expenses	486.4	511.9	+ 25.4
Operating Income	30.3	36.7	+ 6.4
Operating Income Margin (%)	5.9	6.7	+ 0.8pt
Non-Operating Income/Expenses	6.4	- 0.8	- 7.3
Ordinary Income	36.8	35.9	- 0.9
Special Gain/Losses	-	-	-
Net Income Attributable to Owners of the Parent	24.7	22.9	- 1.7





(¥Billion)	Mar 31, 2025	Jun 30, 2025	Difference
Assets	3,620.2	3,664.2	+ 43.9
Shareholders' Equity	1,130.3	1,112.4	- 17.8
Ratio of Shareholders' Equity (%)	31.2	30.4	- 0.9pt
Interest-Bearing Debt	1,349.0	1,398.9	+ 49.9
Debt/Equity Ratio (times)	1.2	1.3	+ 0.1
Liquidity on hand*1	1,216.4	1,287.9	+ 71.5
Net Interest-Bearing Debt*2	132.6	110.9	- 21.6
Net Debt/Equity Ratio (times)*3	0.1	0.1	- 0.0

<sup>\*1</sup> Liquidity on hand : Cash and Deposits + Marketable Securities

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<sup>\*2</sup> Net Interest-Bearing Debt : Interest-Bearing Debt - Liquidity on hand

<sup>\*3</sup> Net Debt/Equity ratio: Net Interest-Bearing Debt ÷ Shareholders' Equity



### Consolidated Statement of Cash Flows



		1Q	
(¥Billion)	FY2024	FY2025	Difference
Cash Flow from Operating Activities	109.3	94.4	- 14.9
Cash Flow from Investing Activities	- 198.4	- 47.7	+ 150.7
Cash Flow from Financing Activities	- 57.8	21.6	+ 79.4
Net Increase/Decrease in Cash and Cash Equivalents	- 143.0	67.5	+ 210.6
Cash and Cash Equivalents at the beginning of the Year	1,002.5	862.7	+ 67.5
Cash and Cash Equivalents at the end of the Current Period	859.5	930.3	\$ + 07.3
Depreciation and Amortization	36.4	38.7	+ 2.3
Capital Expenditures (Fixed Assets only)	24.8	42.7	+ 17.8
Substantial Free Cash Flow (Excluding time/negotiable deposits of more than three months)	99.4	50.6	- 48.8
EBITDA (Operating Income + Depreciation & Amortization)	66.8	75.5	+ 8.7
EBITDA Margin (%)	12.9	13.8	+ 0.8pt



### Consolidated Performance by Business Segment



			1Q	
	(¥Billion)	FY2024	FY2025	Difference
	Air Transportation	469.5	496.8	+ 27.2
	Airline Related	75.0	86.2	+ 11.1
	Travel Services	16.6	15.3	- 1.3
Operating Revenues	Trade and Retail	31.8	34.7	+ 2.9
	Others	10.3	11.5	+ 1.1
	Adjustment	- 86.7	- 96.0	- 9.3
	Total	516.7	548.7	+ 31.9
	Air Transportation	33.1	35.4	+ 2.2
	Airline Related	- 0.0	3.1	+ 3.2
_	Travel Services	- 0.7	- 0.2	+ 0.5
Operating Income	Trade and Retail	1.3	1.3	+ 0.0
	Others	0.2	0.5	+ 0.3
	Adjustment	- 3.5	- 3.4	+ 0.0
	Total	30.3	36.7	+ 6.4

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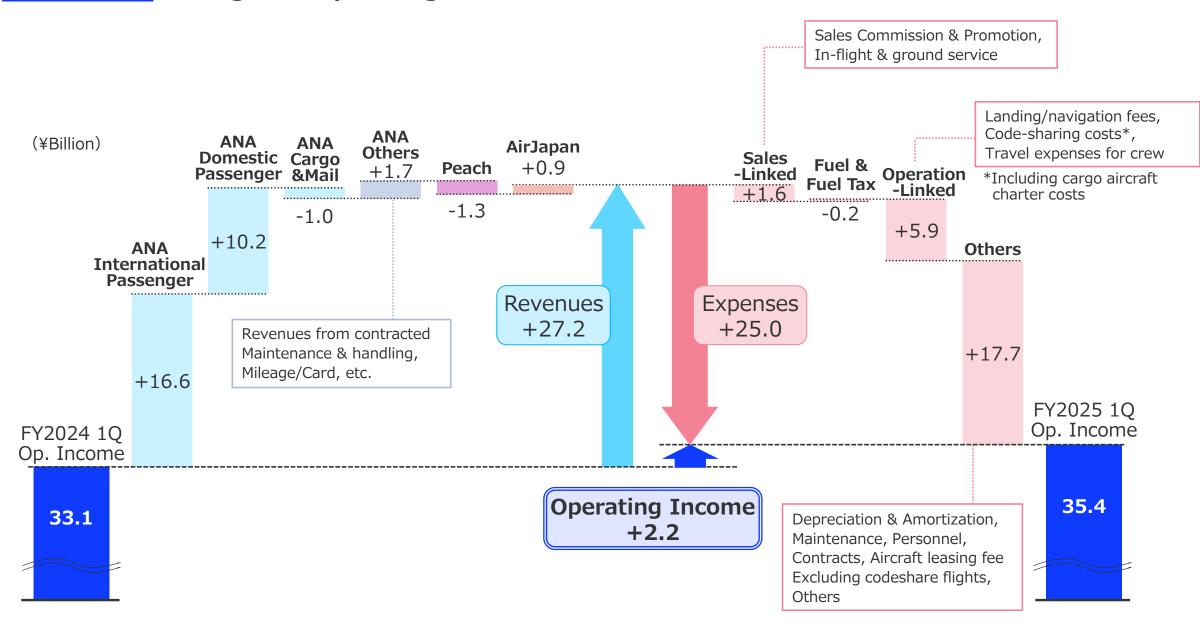
### Air Transportation Operating Revenues and Expenses



			1Q		
	(¥Billi	on)	FY2024	FY2025	Difference
		International Passeng	er 189.5	206.2	+ 16.6
	ANA	Domestic Passenger	151.6	161.9	+ 10.2
Onoratina	AIVA	Cargo & Mail	50.4	49.4	- 1.0
Operating Revenues		Others	45.3	47.0	+ 1.7
Revenues	Peach		30.6	29.2	- 1.3
	AirJap	oan	1.9	2.9	+ 0.9
	Total		469.5	496.8	+ 27.2
	Fuel a	and Fuel Tax	100.8	100.5	- 0.2
	Landi	ng and Navigation Fees	24.9	27.7	+ 2.8
	Aircra	ft Leasing Fees	35.8	38.5	+ 2.7
	Depre	eciation and Amortization	on 35.0	37.0	+ 2.0
Operating	Aircra	ft Maintenance	54.5	52.8	- 1.6
Expenses	Perso	nnel	53.3	57.6	+ 4.2
	Sales	Commission & Promoti	ion 15.0	15.1	+ 0.1
	Contr	acts	67.2	77.3	+ 10.1
	Other	S	49.6	54.4	+ 4.8
	Total		436.4	461.4	+ 25.0
Op.Income	Opera	ating Income	33.1	35.4	+ 2.2

#### Air Transportation Changes in Operating Income





### Air Transportation ANA International Passenger Service



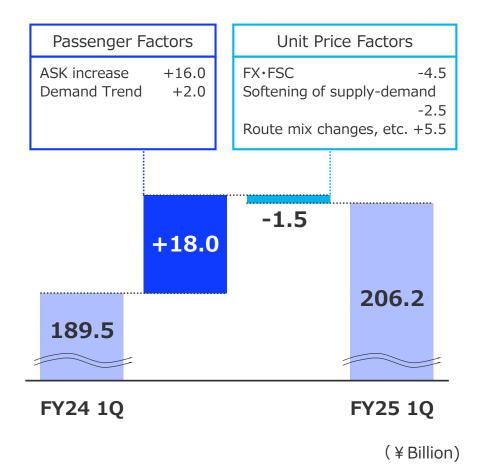
	1Q		
	FY2024	FY2025	% YoY
Available Seat Km (million)	13,853	15,042	+ 8.6
Revenue Passenger Km (million)	10,697	11,933	+ 11.6
Passengers (thousands)	1,886	2,067	+ 9.6
Load Factor (%)	77.2	79.3	+ 2.1pt*
Passenger Revenues (¥Billion)	189.5	206.2	+ 8.8
Unit Revenue (¥/ASK)	13.7	13.7	+ 0.2
Yield (¥/RPK)	17.7	17.3	- 2.5
Unit Price (¥/Passenger)	100,497	99,750	- 0.7

<sup>\*</sup> Difference

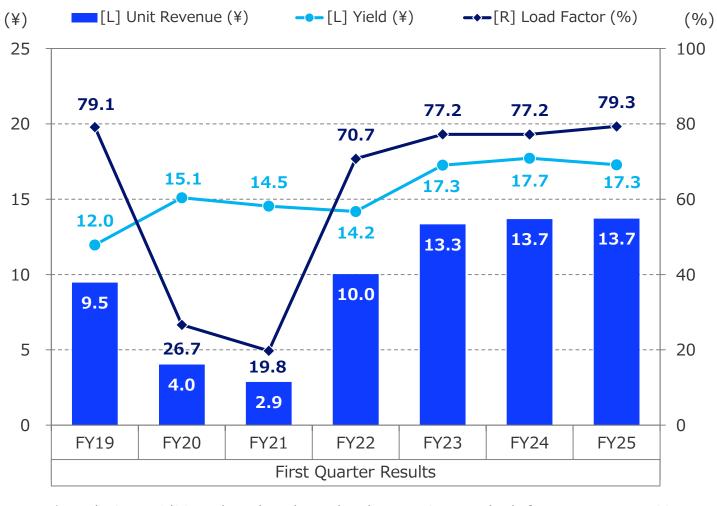
### Air Transportation ANA International Passenger Service (Business Trends)







#### **1Q Performance Trends**



<sup>\*</sup>Results in FY19/20 are based on the updated accounting standards for revenue recognition.

### Air Transportation ANA International Passenger Service (ASK/RPK Trends by Destination)

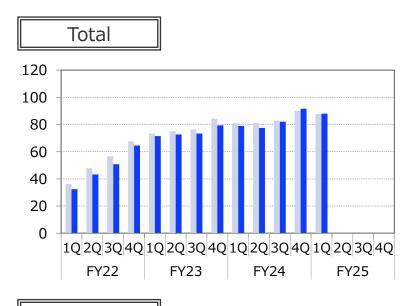


Index (CY19=100 fir each quarter) : ASK

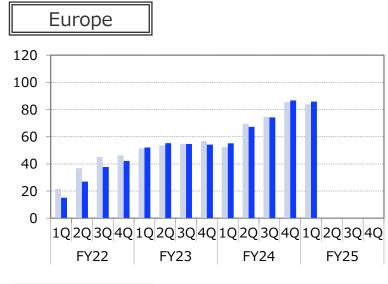


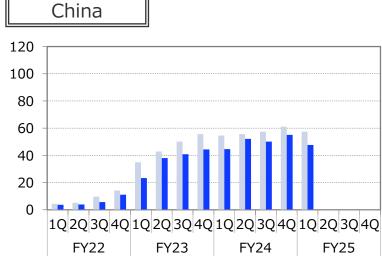
: RPK

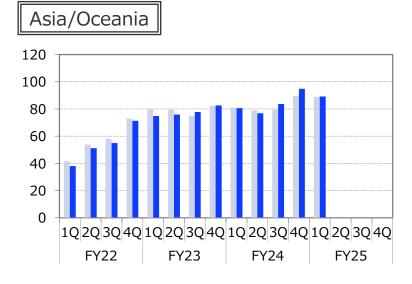
\* Results in CY2019 are based on the updated accounting standards for revenue recognition.

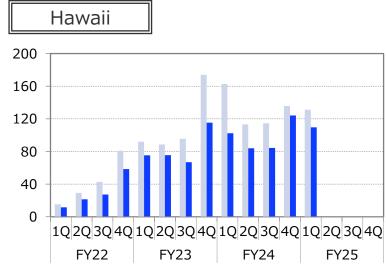










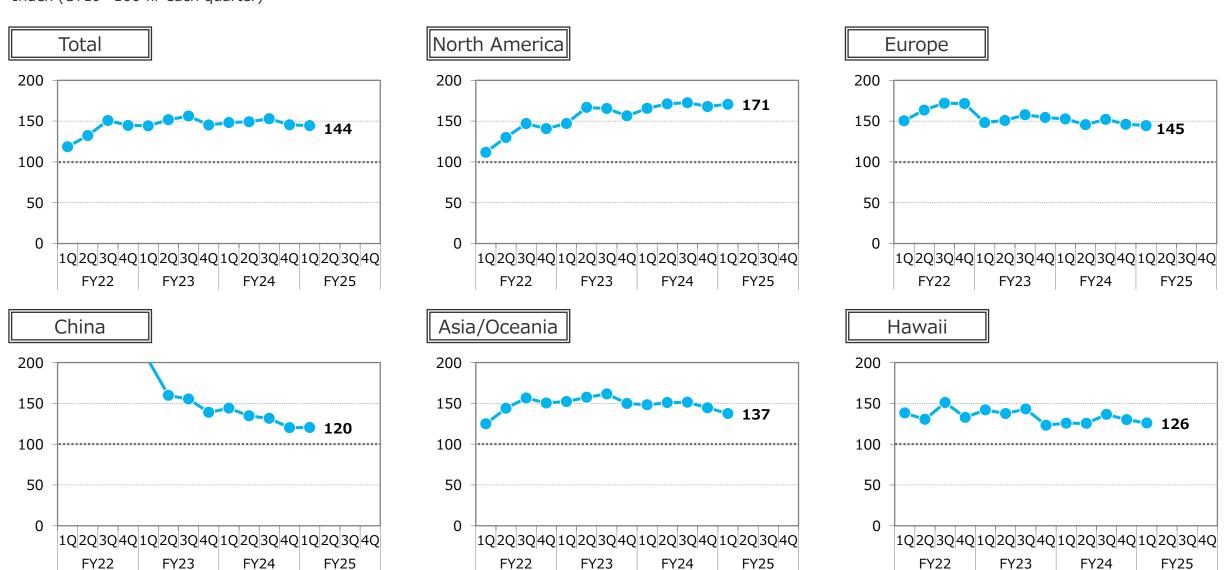


### Air Transportation ANA International Passenger Service (Yields Trends by Destination)



Index (CY19=100 fir each quarter)

\* Results in CY2019 are based on the updated accounting standards for revenue recognition.



### Air Transportation ANA Domestic Passenger Service



		1Q		
	FY2024	FY2025	% YoY	
Available Seat Km (million)	11,232	11,358	+ 1.1	
Revenue Passenger Km (million)	7,729	8,134	+ 5.2	
Passengers (thousands)	9,780	10,243	+ 4.7	
Load Factor (%)	68.8	71.6	+ 2.8pt*	
Passenger Revenues (¥Billion)	151.6	161.9	+ 6.8	
Unit Revenue (¥/ASK)	13.5	14.3	+ 5.6	
Yield (¥/RPK)	19.6	19.9	+ 1.5	
Unit Price (¥/Passenger)	15,502	15,806	+ 2.0	

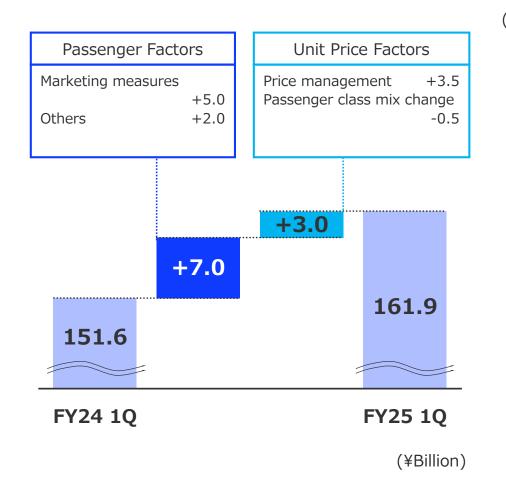
<sup>\*</sup> Difference

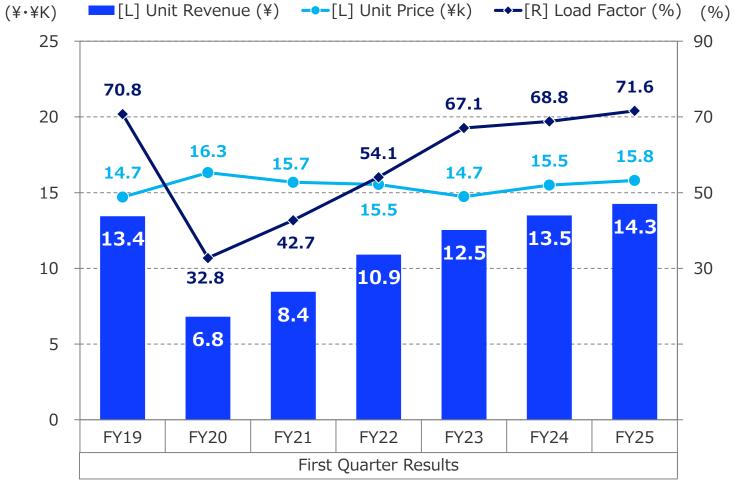
### Air Transportation ANA Domestic Passenger Service (Business Trends)



### **FY25 1Q Revenue Change Factors**

### **1Q Performance Trends**





<sup>\*</sup>Results in FY19/20 are based on the updated accounting standards for revenue recognition.

<sup>\*</sup>Change the definition of segment distance for domestic routes to great circle distance.

### Air Transportation ANA International Cargo Service (Belly & Freighter)



			1Q	
Figures	Figures on this table are included the results on P.26		FY2025	% YoY
	Available Ton Km (million)	1,578	1,608	+ 1.9
	Revenue Ton Km (million)	890	912	+ 2.5
	Revenue Ton (thousand tons)	174	177	+ 1.5
	Load Factor (%)	56.4	56.8	+ 0.3pt*
	Cargo Revenues (¥Billion)	43.1	42.2	- 2.0
	Unit Revenue (¥/ATK)	27.3	26.3	- 3.8
	Yield (¥/RTK)	48.4	46.3	- 4.3
	Unit Price (¥/kg)	247	238	- 3.4

<sup>\*</sup> Difference

### Air Transportation ANA International Cargo Service (Freighter Only)

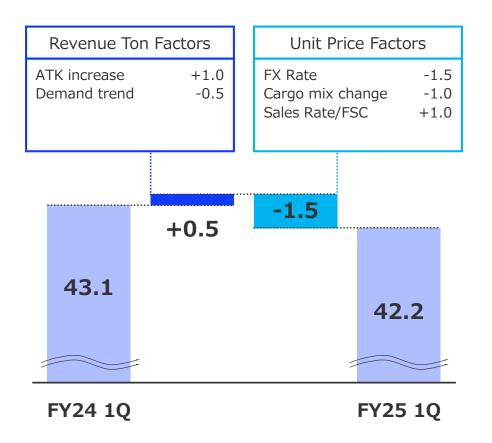


	1Q			
	FY2024	FY2025	% YoY	
Available Ton Km (million)	429	406	- 5.5	
Revenue Ton Km (million)	283	271	- 4.2	
Revenue Ton (thousand tons)	69	65	- 6.8	
Load Factor (%)	66.0	66.9	+ 0.9pt*	
Cargo Revenues (¥Billion)	16.2	15.2	- 5.7	
Unit Revenue (¥/ATK)	37.7	37.6	- 0.2	
Yield (¥/RTK)	57.1	56.2	- 1.6	
Unit Price (¥/kg)	232	235	+ 1.2	

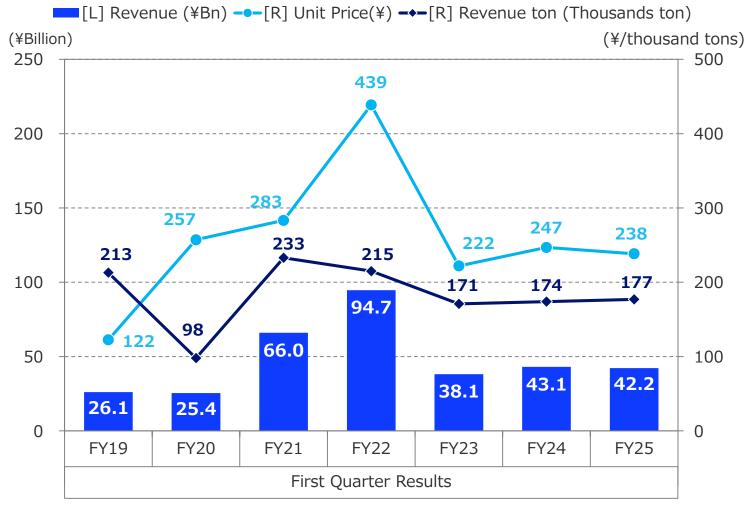
<sup>\*</sup> Difference



#### **FY25 1Q Revenue Change Factors**



### **1Q Performance Trends**



(¥Billion)

### Air Transportation ANA Domestic Cargo Service



	1Q			
	FY2024	FY2025	% YoY	
Available Ton Km (million)	376	348	- 7.5	
Revenue Ton Km (million)	63	61	- 2.1	
Revenue Ton (thousand tons)	64	62	- 2.2	
Load Factor (%)	16.8	17.7	+ 1.0pt*	
Cargo Revenues (¥Billion)	5.4	5.3	- 2.0	
Unit Revenue (¥/ATK)	14.5	15.3	+ 5.9	
Yield (¥/RTK)	86.2	86.3	+ 0.1	
Unit Price (¥/kg)	85	85	+ 0.2	

<sup>\*</sup> Difference

	1Q			
	FY2024	FY2025	% YoY	
Available Seat Km (million)	3,011	3,290	+ 9.3	
Revenue Passenger Km (million)	2,557	2,640	+ 3.2	
Passengers (thousands)	2,210	2,213	+ 0.1	
Load Factor (%)	84.9	80.2	- 4.7pt*1	
Operating Revenues (¥Billion)*2	30.6	29.2	- 4.5	
Unit Revenue (¥/ASK)	10.2	8.9	- 12.5	
Yield (¥/RPK)	12.0	11.1	- 7.4	
Unit Price (¥/Passenger)	13,866	13,231	- 4.6	

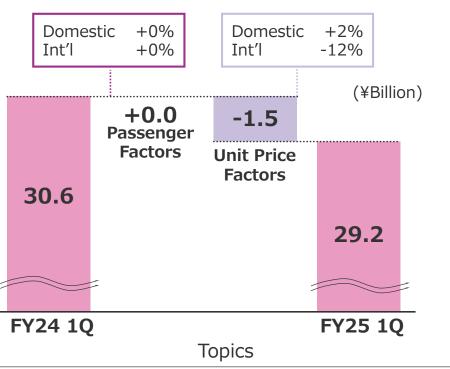
<sup>\*1</sup> Difference

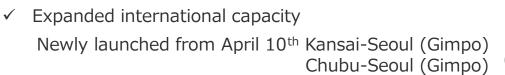
<sup>\*2</sup> Operating Revenues includes ancillary revenue.



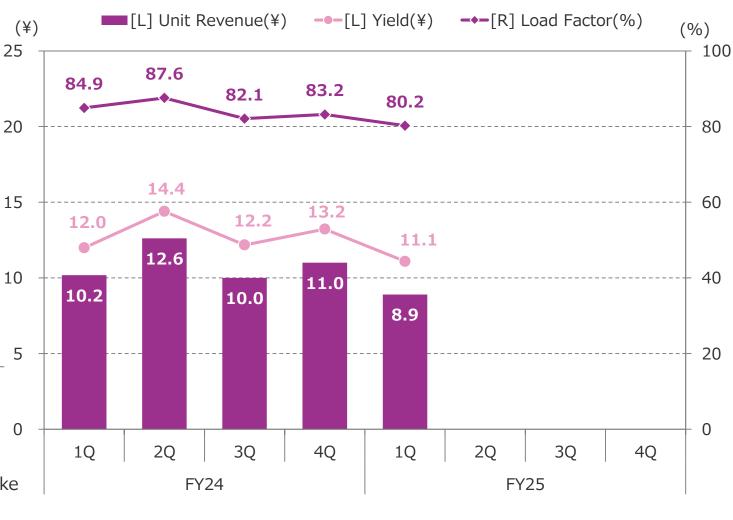


### **Trends of Quarterly Results**





Demand from Hong Kong was negatively impacted by misinformation on social media regarding an earthquake in Japan.







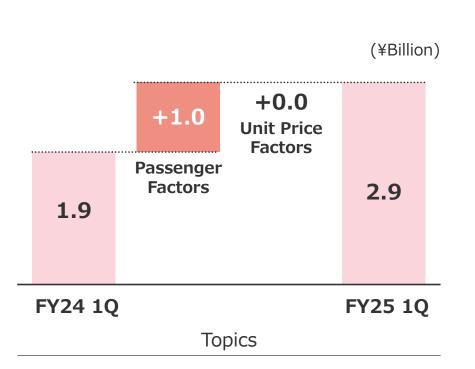
	1Q			
	FY2024	FY2025	% YoY	
Available Seat Km (million)	491	555	+ 13.1	
Revenue Passenger Km (million)	254	368	+ 44.7	
Passengers (thousands)	71	107	+ 49.5	
Load Factor (%)	51.9	66.4	+ 14.5pt*1	
Operating Revenues (¥Billion)*2	1.9	2.9	+ 51.2	
Unit Revenue (¥/ASK)	3.9	5.3	+ 33.7	
Yield (¥/RPK)	7.6	7.9	+ 4.4	
Unit Price (¥/Passenger)	26,845	27,145	+ 1.1	

<sup>\*1</sup> Difference

<sup>\*2</sup> Operating Revenues includes ancillary revenue.

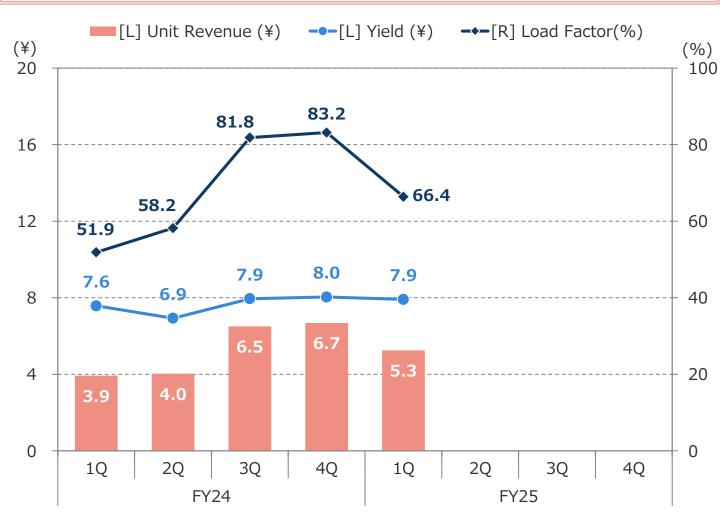


#### **FY25 1Q Revenue Change Factors**



- ✓ Strengthened sales while enhancing operational quality
- ✓ Significant improvement in Load Factor 52% (1Q FY24) → 66% (1Q FY25)





### Air Transportation ANA International Passengers-Performance by Region (Composition Ratio) ANA

		FY2025 1Q	Diff. FY2024 1Ç
	North America	39.7	- 2.1
	Europe	20.2	+ 5.3
Revenues	China	6.4	- 1.4
	Asia/Oceania	28.5	- 1.7
	Hawaii	5.3	- 0.1
	North America	33.7	- 2.9
	Europe	16.8	+ 5.4
ASK	China	6.3	- 0.2
	Asia/Oceania	35.6	+ 0.4
	Hawaii	7.6	- 2.7
	North America	36.1	- 4.0
	Europe	17.1	+ 4.8
RPK	China	5.3	- 0.2
	Asia/Oceania	34.2	- 0.3
	Hawaii	7.3	- 0.3

		FY2025 1Q	Diff. FY2024 1Q
	North America	22.1	- 1.9
	Europe	10.5	+ 3.2
Passenger	China	15.3	- 0.5
	Asia/Oceania	45.2	- 0.6
	Hawaii	6.8	- 0.2
	North America	84.9	+ 0.4
Load	Europe	81.1	- 2.4
Factor*	China	66.2	+ 1.0
(%)	Asia/Oceania	76.4	+ 0.6
	Hawaii	75.5	+18.7

<sup>\*</sup> Load Factor is actual, while difference is in percentage points.

### Air Transportation ANA International Cargo-Performance by Region (Composition Ratio)



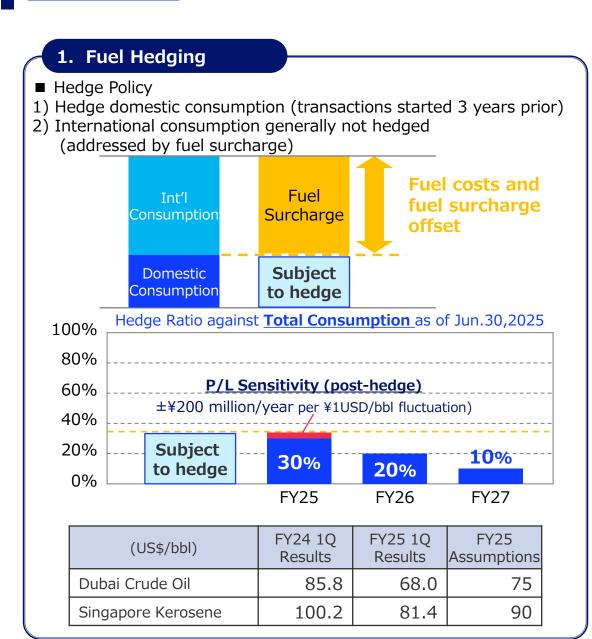
		FY2025 1Q	Diff. FY2024 1Q
	North America	48.8	- 1.2
	Europe	9.5	+ 1.8
Revenues	China	17.8	- 3.7
	Asia/Oceania	22.3	+ 3.1
	Others	1.6	+ 0.0
	North America	47.5	- 3.0
	Europe	10.4	+ 4.0
ATK	China	13.1	- 1.7
	Asia/Oceania	28.7	+ 0.6
	Others	0.4	+ 0.0
	North America	48.1	- 5.0
	Europe	12.5	+ 4.2
RTK	China	12.4	- 1.5
	Asia/Oceania	26.3	+ 2.3
	Others	0.7	+ 0.0

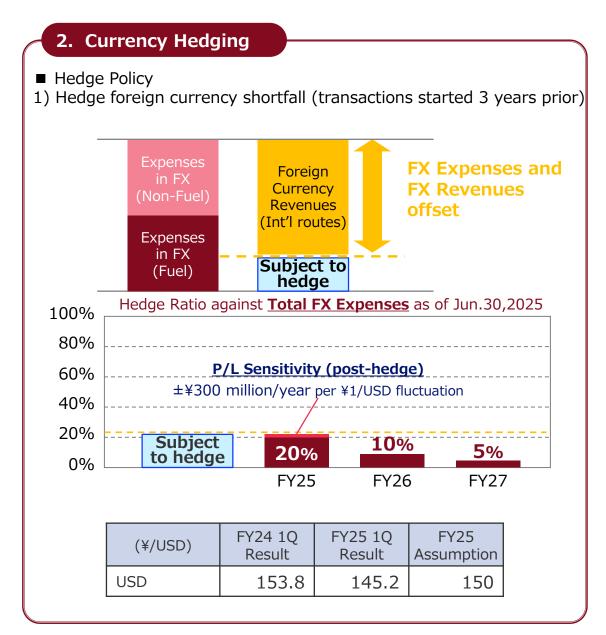
		FY2025 1Q	Diff. FY2024 1Q
	North America	26.3	- 2.6
	Europe	6.8	+ 2.4
Revenue Ton	China	29.1	- 3.1
	Asia/Oceania	31.4	+ 2.8
	Others	6.4	+ 0.6
	North America	57.5	- 1.8
Load	Europe	68.5	- 5.8
Factor*	China	53.7	+ 0.5
(%)	Asia/Oceania	52.0	+ 3.7
	Others	-	-

<sup>\*</sup> Load Factor is actual, while difference is in percentage points.

### Air Transportation Fuel and FX Hedging Status (ANA Brand Only)







### Air Transportation Number of Aircraft



	Seats	Mar 31, 2025	Jun 30, 2025	Difference	Owned	Leased
Airbus A380-800	520	3	3	-	3	_
Boeing 777-300/-300ER	212.514	18	18	-	9	9
Boeing 777-200/-200ER	392•405	10	10	-	10	_
Boeing 777-F	-	2	2	-	2	_
Boeing 787-10	294•429	8	8	-	7	1
Boeing 787-9	215~395	44	44	-	38	6
Boeing 787-8	184~335	34	34	-	31	3
Boeing 767-300ER	202•270	15	15	-	15	_
Boeing 767-300F/-300BCF	-	6	6	-	3	3
Airbus A321-200neo	194	22	22	-	-	22
Airbus A321-200	194	4	4	-	-	4
Airbus A320-200neo	146	11	11	-	11	_
Boeing 737-800	166	39	39	-	26	13
De Havilland Canada DASH 8-400	74	24	24	-	24	_
ANA Brand Total	-	240	240	-	179	61
Airbus A321-200neoLR	218	3	3	-	-	3
Airbus A320-200neo	188	17	17	-	-	17
Airbus A320-200	180	16	16	-	-	16
Peach Brand Total	-	36	36	-	-	36
Boeing 787-8	324	2	2	-	2	_
AirJapan Brand	-	2	2	-	2	-
Group Brand Total	-	278	278	-	181	97



### **Consolidated Performance by Other Business Segments**



		1Q		
	(¥Billion)	FY2024	FY2025	YoY
	Operating Revenues	75.0	86.2	+ 11.1
Airline Related	Operating Income	- 0.0	3.1	+ 3.2
	Operating Income Margin (	%) -	3.7	-
	Operating Revenues	16.6	15.3	- 1.3
Travel Service	Operating Income	- 0.7	- 0.2	+ 0.5
	Operating Income Margin (	%) -	-	-
Trade	Operating Revenues	31.8	34.7	+ 2.9
and	Operating Income	1.3	1.3	+ 0.0
Retail	Operating Income Margin (	%) 4.1	3.8	- 0.3pt
	Operating Revenues	10.3	11.5	+ 1.1
Others	Operating Income	0.2	0.5	+ 0.3
	Operating Income Margin (	%) 2.2	4.7	+ 2.5pt

### Air Transportation (Reference) New Business Class Seat for Boeing 787



- "THE Room FX" is a cutting-edge Business Class seat with a privacy door for each seat equipped for Boeing787.
- The seat's progressive rollout on Boeing 787-9 long-haul international routes begins in 2026, marking the first Business Class refresh for mid-sized aircraft in a decade.
- Offers a spatial experience comparable to larger aircraft, achieving a world-class comfort level.





- Features a monitor 1.4 times larger than the current size\*
- Equipped with USB-C, wireless charging and Bluetooth audio connectivity
- Thinner privacy cabin doors, backrests, and seat-to-seat dividers contribute to a significant reduction in seat weight

**Mission Statement** 

Built on a foundation of security and trust, "the wings within ourselves" help to fulfill the hopes and dreams of an interconnected world.

ANA Group Safety Principles Safety is our promise to the public and is the foundation of our business. Safety is assured by an integrated management system and mutual respect. Safety is enhanced through individual performance and dedication.

#### Management Vision

#### **Uniting the World in Wonder**

ANA inspires our employees, customers, and society to explore endless possibilities with diverse connections that start in the sky.

### ANA's Way

To live up to our motto of "Trustworthy, Heartwarming, Energetic!", we work with:

1. Safety

We always hold safety as our utmost priority, because it is the foundation of our business.

2. Customer Orientation

We create the highest possible value for our customers by viewing our actions from their perspective.

3. Social Responsibility

We are committed to contributing to a better, more sustainable society with honesty and integrity.

4. Team Spirit

We respect the diversity of our colleagues and come together as one team by engaging in direct, sincere and honest dialogue.

5. Endeavor

We endeavor to take on any challenge in the global market through bold initiative and innovative spirit.

#### Cautionary Statement

Forward-Looking Statements. This material contains forward-looking statements based on ANA HOLDINGS INC.'s current plans, estimates, strategies, assumptions and beliefs. These statements represent the judgments and hypotheses of the Company's management based on currently available information. Air transportation, the Company's core business, involves government-mandated costs that are beyond the Company's control, such as airport utilization fees and fuel taxes. In addition, conditions in the markets served by the Company are subject to significant fluctuations.

It is possible that these conditions will change dramatically due to a number of factors, such as trends in the economic environment, aviation fuel tax, technologies, demand, competition, foreign exchange rate fluctuations, continuity and/or outbreak of infection, and others. Due to these risks and uncertainties, it is possible that the Company's future performance will differ significantly from the contents of this material.

Accordingly, there is no assurance that the forward-looking statements in this material will prove to be accurate.

This material is available on our website.

http://www.ana.co.jp/group/en/investors

**Investor Relations** 



**Presentations** 

**Investor Relations, ANA HOLDINGS INC.** 

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