

JOB INFORMATION

Job title: The Americas Cargo & Mail Sales Account Manager
Department: The Americas Cargo & Mail
Location: Chicago, IL
Job Status: Exempt, Full time

JOB DESCRIPTION

Basic Purpose

This position is responsible for generating cargo and mail traffic to achieve sales targets and goals as well as coordinating local and regional cargo sales, by the direct sales to the customers, supervising and supporting GSA and other ANA cargo sales-related staff, establishing and maintaining contact with decision-makers in cargo agencies and postal authority throughout TC-1, and providing review and information to management.

Principal Accountabilities

1. Maximizes cargo & mail revenue at each station within TC-1 by creating tactics
2. Builds new business by maintaining high level of visibility and activity within TC-1
3. Perform general administrative duties

SPECIFIC QUALIFICATION

Experience

Five years of related experience required.

Experience in the Airline/Cargo industry required.

Or any equivalent amount of education and experience required

Education

Bachelor's degree required.

Or any equivalent amount of education and experience required

Language skill

Bilingual with Japanese is required

Must have a proof to work in the United States legally

HOW TO APPLY FOR A JOB

If you are interested in applying for the position, please send the following information with a cover letter and resume to laxhr@fly-ana.com. Please be advised that ANA will contact qualified candidates ONLY.

Your resume and cover letter should include the following information:

1. Name, address, phone number and e-mail address
2. Position you are applying for
3. Education History
4. Employment history
5. Any special qualifications, knowledge or skills
6. Salary requirements